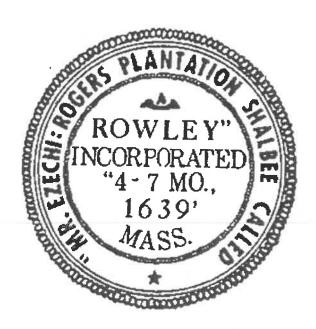
ROWLEY MASSACHUSETTS

FINANCIAL POLICIES MANUAL



PREFACE

The Town of Rowley is committed to safeguarding public funds, protecting local assets, and complying with financial standards and regulations. To that end, this manual of financial policies provides guidance for local planning and decision making. The policies as a whole are intended to outline objectives, provide direction, and define authority to help ensure sound fiscal stewardship and management practices. Each should be periodically reviewed and updated as necessary.

With these policies, the Town of Rowley, through its Board of Selectmen, commits to the following objectives:

- Sustaining a consistent level of service and value for residents and businesses
- Safeguarding financial integrity and minimizing risk through a system of internal controls
- Ensuring the quality and maintenance of capital assets
- Conforming to general law, uniform professional standards, and municipal best practices
- Protecting and enhancing the town's credit rating
- Promoting transparency and public disclosure
- Assuring accurate and timely reporting

This manual was based on a template provided by the Division of Local Services (DLS) Technical Assistance Bureau (TAB) as part of the Community Compact Cabinet initiative. The Community Compact Cabinet's goal is to encourage the implementation of municipal best practices that promote good governance by fostering efficiency, accountability, and transparency in local government. The policies should be considered living documents to be periodically reassessed and modified as conditions change. Among them are some that incorporate specific provisions for local leaders to decide upon. The Financial Management Team used the policy templates provided by the DLS TAB to prepare this manual.

The Financial Management Team Members
Susan Bailey, Town Accountant
Deborah Eagan, Town Administrator
Amy Lydon, Assistant Town Administrator
Sean McFadden, Principal Assessor
Karen Summit, Treasurer/Collector
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ANTIFRAUD

PURPOSE

To protect the Town's assets and reputation from misappropriation and abuse, this policy provides guidelines to safeguard against fraudulent activities and any appearance thereof. Policy objectives include:

- To create an environment in which employees and citizens can report any suspicion of fraud
- To communicate the Town's intent to prevent, report, investigate, and disclose to proper authorities suspected fraud, abuse, and similar irregularities
- To provide management with guidelines and responsibilities regarding appropriate actions in conducting investigations of alleged fraud and similar improprieties

APPLICABILITY

This policy pertains to any suspected fraud, abuse, or similar irregularity against the Town. It applies to all elected and appointed Town officials and employees and to any other persons acting on behalf of the Town, such as vendors, contractors, volunteers, casual employees, and grant subrecipients.

POLICY

The Town is committed to protecting its revenue, property, information, and other assets from any attempt, either by members of the public, contractors, consultants, vendors, agents, or its own employees, to gain by deceit any financial or other benefits at the expense of taxpayers. Town officials, employees and other persons acting on behalf of the Town must, at all times, comply with all applicable policies, laws, and regulations. The Town will not condone any violation of law or ethical business practices and will not permit any activity that fails to withstand the closest possible public scrutiny. The Town intends to fully, objectively, and impartially investigate any suspected acts of fraud or other similar irregularities regardless of the position, title, length of service, or relationship with the government of any party who may be the subject of such investigation.

A. <u>Definitions</u>

Any person acting on behalf of the Town will mean any person responsible for or to Rowley's government placed in that position by some official relationship with the Town.

Abuse can occur in financial or nonfinancial settings and refers to, but is not limited to:

- Improper use or misuse of authority
- Improper use or misuse of Town property, equipment, materials, records, or other resources
- Waste of public funds

Fraud or other irregularity refers to, but is not limited to:

- Any dishonest or fraudulent act
- Forgery or alteration of any document or account
- Forgery or alteration of a check, bank draft, or any other financial document
- Misappropriation of funds, securities, supplies, or other assets
- Impropriety in the handling or reporting of money or financial transactions
- Profiteering as a result of insider knowledge of Town activities

- Disclosing confidential or proprietary information to outside parties
- Accepting or seeking anything of material value from consultants, contractors, vendors, or persons providing services or materials to the Town
- Destruction, removal or inappropriate use of records, furniture, fixtures, and equipment
- Any claim for reimbursement of expenses not made for the exclusive benefit of the Town
- Any computer-related activity involving the alteration, destruction, forgery, or manipulation of data for fraudulent purposes
- Any omissions and misrepresentations made in bond offering documents, presentations to rating agencies, and annual financial reports

B. Antifraud Responsibilities

Every employee has the responsibility to assist the Town in complying with policies and laws and in reporting violations. The Town encourages the support and cooperation of all employees in meeting the Town's commitment and responsibility to such compliance.

Town officials and department heads are responsible for instituting and maintaining a system of internal controls to reasonably ensure the prevention and detection of fraud, misappropriations, and similar irregularities. Management should be familiar with the types of improprieties that could occur within their areas of responsibility and be alert for any indications of such conduct.

The Town Administrator has primary responsibility for investigating all activity defined in this policy and will, to the extent practical, notify the Board of Selectmen of reported allegations of fraudulent or irregular conduct upon commencing the investigation. In all circumstances where there are reasonable grounds to indicate fraud may have occurred, the Town Administrator, subject to the advice of Town Counsel, will contact the Rowley Police Department and/or the District Attorney's office. Upon concluding the investigation, the Town Administrator will report results to the Board of Selectmen and others as determined necessary.

C. <u>Disclosure</u>

If the Town's investigation concludes that there was a violation of any federal criminal law involving fraud, bribery or gratuity potentially affecting a federal award, the Town Administrator will disclose such in writing to the federal awarding agency in compliance with the Office of Management and Budget's Omni Circular. Similarly, if there are findings of bond offering information falsification, the Town Administrator will disclose this in writing to the bondholders.

PROCEDURES

The Town Administrator will create a set of procedures to be appended to this policy or incorporated by reference. The procedures should cover all of the following at minimum:

- 1. Procedure and methods for reporting suspicions of fraud, abuse and other irregularities
- 2. Assignment of responsibilities in response to reported suspicions
- 3. Employee protections from retaliation
- 4. Security of investigation documents
- 5. Treatment of anonymous allegations and false allegations (intentional and unintentional)
- 6. Personnel disciplinary actions
- 7. Responsibilities around media contact

- 8. Training, education and awareness
- 9. Disclosure requirements and protocols

REFERENCES

M.G.L. c. 149 § 185

U.S. Office of Management and Budget, December 2013: <u>Omni Circular</u>

EFFECTIVE DATE

CAPITAL PLANNING

PURPOSE

To effectively maintain the Town's infrastructure and protect the value of its capital assets, this policy outlines guidance for planning, reviewing, and coordinating capital improvements. Adherence to this policy will help the Town meets its capital needs despite limited resources.

APPLICABILITY

This policy applies to all current and proposed capital projects in the Town. It establishes a framework for long-term capital improvements, sets guidelines and expectations for all Town departments in planning for and requesting capital projects, and outlines consensus budgetary goals for the Board of Selectmen and Finance Committee. It also applies to related job duties of the Town Administrator, Town Accountant, and Treasurer/Collector.

POLICY

The Town will maintain its physical assets by providing funding in the operating budget to protect its capital investments and minimize future maintenance and replacement costs. To provide and preserve the infrastructure needed for achieving the highest levels of public services and quality of life possible within available financial resources, the Town will maintain an annually updated, five-year plan for capital improvements. The Town will emphasize preventive maintenance as a cost-effective approach to capital reinvestment and replace exhausted goods as necessary.

The Town Administrator is charged to oversee Rowley's capital improvement program. This involves identifying and prioritizing projects, analyzing funding, and creating a long-term financial plan achievable within the Town's budget limitations.

A. <u>Definition of a Capital Improvement</u>

A capital improvement is a tangible asset or project estimated to cost over \$5,000 and to have or to extend five or more years of useful life. These include:

- Real property acquisitions, construction, and long-life capital equipment
- Major improvements to physical infrastructure, including streets, sidewalks, stormwater drains, and water distribution systems
- Major renovations of existing capital items that extend their useful lifespans, as distinguished from normal operating expenditures
- Planning, feasibility studies, and designs for potential capital projects
- Items obtained under a long-term capital lease
- Bulk purchases of similar items, like software or furniture, with expected useful lifespans of five or more years that, when aggregated, have total costs exceeding the capital threshold
- For departmental capital requests, the amount is set at \$500 or higher.

B. <u>Inventory</u>

To support a systematic acquisition and replacement schedule, the Town Accountant will annually update and maintain a detailed inventory of all capital assets, which shall include dates built, acquired or last improved, original costs, current conditions, expected and remaining useful lifespans, depreciated values, extent of use, and any scheduled replacement or expansion dates.

C. Evaluation of Capital Projects

As part of the annual budget process, the Town Administrator will solicit capital project requests from department heads and then evaluate and prioritize them using the criteria below:

- 1. Eliminates a hazard to public health and safety
- 2. Required by state or federal laws or regulations
- 3. Uses outside financing sources, such as grants
- 4. Supports adopted plans, goals, objectives, and policies
- 5. Stabilizes or reduces operating costs
- 6. Makes better use of a facility or replaces a clearly obsolete one
- 7. Maintains or improves productivity or existing standards of service
- 8. Directly benefits the Town's economic base by increasing property values
- 9. Provides new programs having social, cultural, historic, economic, or aesthetic value
- 10. Impacts on operational or personnel costs

D. Multiyear Capital Improvement Plan

The Town Administrator will annually update and propose to the Finance Committee and Board of Selectmen a five-year capital improvement plan (CIP), including the upcoming fiscal year's capital budget and a four-year projection of capital needs and expenditures that details their estimated costs, descriptions, and anticipated funding sources.

Throughout the year, the Town Accountant will monitor active capital projects to ensure they remain properly funded and will report any issues to the Town Administrator.

E. Capital Financing

As a reserve for the CIP, the Town has a capital stabilization fund to provide the flexibility to pay outright for moderate-range capital expenditures while preserving debt capacity for major, higher-dollar purchases or projects. In accordance with the Town's Financial Reserves policy, the target maintenance level for this reserve shall be 2 (two) to 4 (four) percent of the Town's annual operating budget. The estimated range for the maintenance level is \$350,000 - \$750,000.

Annually, the Town will strive to expend 3 (three) to 5 (five) percent of the general fund operating budget, net of debt, on capital investment allocations. The estimated range for capital investment allocations is \$500,000 - \$900,000. Funding shall be derived from a combination of property taxes and the general and capital improvement stabilization funds. Long-term debt is an appropriate funding source for certain types of projects, while short-term debt and current revenues should be used for assets with short useful lifespans.

The CIP shall be prepared and financed in accordance with the following principles:

- Special revenue sources (e.g., grants, revolving funds) shall be evaluated as funding options whenever practical.
- The annual operating costs of each proposed capital project, as well its debt service costs, shall be identified before any long-term, bonded capital project is recommended.

- Short-term debt may be used to fully finance purchases with useful lifespans of less than 10 years.
- Major capital projects, such as new construction or major renovations to existing facilities, may be accomplished through capital or debt exclusions.
- Infrastructure or facility maintenance budgets built into the general operating budget will not be reduced to fund other departmental budgets.
- To the extent feasible, all capital projects associated with the Town's two business-type operations (i.e., Water and Light) shall be financed from their user fees.

F. Capital Project Closeouts

The Town will endeavor to close out all capital projects within six months of completion or discontinuation. When closing out any project with a residual balance, the Town Accountant will work with the Treasurer/Collector to do one of the following:

- If the project was funded by available revenue (tax levy or reserves), propose that funds be reallocated to another capital project(s) or close it to the appropriate fund surplus.
- If the project was bond-funded and has a balance under \$50,000, propose that the Board of Selectmen apply the balance to debt service.
- If the project was bond-funded and has a balance over \$50,000, propose that the Board of Selectmen apply the balance to another capital project(s) for which the Town may borrow for an equal or greater term than the originally issued loan.

REFERENCES

M.G.L. c. 44, § 20 M.G.L. c. 44, § 33B

Rowley policies on Debt Management and Financial Reserves

Division of Local Services (DLS) Best Practices: <u>Presenting and Funding Major Capital Projects</u> and <u>Special Purpose Stabilization Funds</u>

DLS Financial Management Guidance: <u>Capital Improvement Planning Manual</u> and <u>Capital Improvement Planning Guide – Developing a Comprehensive Community Program</u>

EFFECTIVE DATE

COMMUTING VEHICLE BENEFIT

PURPOSE

To mitigate the potential risk of any Internal Revenue Service (IRS) penalties for underreporting fringe benefit income, this policy sets guidelines for ensuring the Town properly reports the commuter benefit received by certain employees. An employee's personal use of a Town-owned vehicle is a fringe benefit that the IRS treats as taxable income. Commuting to work in a municipal vehicle is considered personal use, which must therefore be reported to the IRS.

APPLICABILITY

This policy applies to the following four officeholders (referred to here as "commuting employees"), who have each been assigned a municipal vehicle on a take-home basis: Light General Manager, Light Superintendent of Distribution, Water Superintendent, and Coordinator of Health Services. It also applies to the oversight responsibilities of the Light Commission, Water Commission, and Board of Health, as well as to the Treasurer/Collector's income reporting duties.

This policy does <u>not</u> apply to the Police Chief, Fire Chief, and Highway Surveyor, each of whom has been assigned a take-home vehicle with design or equipment features that qualify it under IRS regulations as a "non-personal-use vehicle."

The "Commuting Rule" is the simplest and least costly method the IRS allows for calculating the vehicle fringe benefit. However, it cannot be applied to any individual considered to be a "control employee," defined as either an appointed employee whose annual compensation is equal to or exceeds Federal Government Executive Level V or an elected official. In the event that the Town assigns a take-home vehicle to a control employee, this policy must be revised and an alternative method used to calculate the benefit for that person.

POLICY

A. Appropriate Vehicle Use

The vehicle assigned to each commuting employee shall only be used to transport that person between his or her home and a Town property or other site where Town business is being conducted. No commuting employee shall use a Town-owned vehicle for any other personal purpose beyond commuting except for *de minimis* (minimal) purposes allowed by the IRS, such as stopping for a personal errand on the way between his or her home and work location.

B. <u>Documenting Vehicle Usage</u>

Each commuting employee is responsible for maintaining a week-to-week log of vehicle usage. At the time of the last payroll period for the calendar (not fiscal) year, the commuting employee will complete a summary report of the vehicle usage (i.e., Annual Report of Commuting Vehicle Benefit), sign it, and submit it for the majority signatures of his or her board or commission. This report requires the submitter to multiply each one-way trip by \$1.50 and provide the resulting total benefit amount, unless the employee does not fall under the "Commuting Rule", in which case other calculations apply

The employee will submit the duly signed vehicle usage report to the Town Accountant along with his or her time sheet for the calendar year's final payroll period or upon employee's termination of employment with the Town.

C. Income Reporting

The Town Accountant will review each annual vehicle usage report and verify the commuting employee's computation of the total benefit amount. As part of processing the calendar year's last payroll period, the Treasurer/Collector will enter the total vehicle benefit for each employee into his or her account in the payroll database. The payroll vendor will report the benefit amount on each commuting employee's Form W-2 in Box 14 with the code, COMM.

D. Audit

All activities related to the commuting fringe benefit are subject to audit by the Town Accountant, the independent auditor, and the IRS.

REFERENCES

IRS webpage, About Publication 15-B, Employer's Tax Guide to Fringe Benefits

Rowley form, Annual Report of Taxable Commuting Vehicle Benefit (see Appendix)

EFFECTIVE DATE

DEBT MANAGEMENT

PURPOSE

To provide for the appropriate issuance and responsible use of debt, this policy defines the parameters and provisions governing debt management. Policy adherence will help the Town to responsibly address capital needs, provide flexibility in current and future operating budgets, control borrowing, sustain capital investment capacity, and maintain or enhance the Town's bond rating so as to achieve long-term interest savings.

APPLICABILITY

This policy applies to the budget decision-making duties of the Board of Selectmen, Town Administrator, Finance Committee, and Water Commission. Further, it applies to the Treasurer/Collector's debt management responsibilities and Town Accountant's budget analysis and reporting duties.

POLICY

Under the requirements of federal and state laws, the Town may periodically issue debt obligations to finance the construction, reconstruction, or acquisition of infrastructure and other assets or to refinance existing debt. The Town will issue and manage debt obligations in such a manner as to obtain the best long-term financial advantage and will limit the amount of debt to minimize the impact on taxpayers. Debt obligations, which include general obligation bonds, revenue bonds, bond anticipation notes, lease/purchase agreements, and any other debt obligations permitted to be issued under Massachusetts law, will only be issued to construct, reconstruct, or purchase capital assets that cannot be acquired with current revenues.

A. <u>Debt Financing</u>

In financing with debt, the Town will:

- 1. Issue long-term debt only for purposes that are authorized by state law and qualify for taxexempt bonds and only when the financing sources have been clearly identified.
- 2. Use available funds to the greatest extent possible to reduce the amount of borrowing on all debt-financed projects.
- 3. Confine long-term borrowing to capital improvements and projects that cost at least \$100,000 and that have at least 10 years of useful life or whose useful lifespans will be prolonged by at least 10 years.
- 4. Refrain from using debt to fund any recurring purpose, such as current operating and maintenance expenditures.
- 5. Consider using revenue bonds, special assessment bonds, or other types of self-supporting bonds instead of general obligation bonds whenever possible.

B. Debt Limits

The Town will adhere to these debt parameters:

1. Total debt service, including debt exclusions and any self-supporting debt, should be limited to 15 (fifteen) percent of general fund revenues, with a target balance of 8 (eight) to 10 (ten) percent.

2. As dictated by state statute, the Town's debt limit shall be 5 (five) percent of its most recent equalized valuation.

C. Structure and Term of Debt

The following shall be the Town's guidelines on debt terms and structure:

- 1. The Town will attempt to maintain a long-term debt schedule such that at least 50 (fifty) percent of outstanding principal will be paid within 10 years.
- 2. The term of any debt shall not exceed the expected useful life of the capital asset being financed and in no case shall it exceed the maximum allowed by law.
- 3. The Town will limit bond maturities to no more than 10 years, except for major buildings, land acquisitions, and other purposes in accordance with the useful life borrowing limit guidelines published by the Division of Local Services (DLS) and Massachusetts General Laws
- 4. Any vote to authorize borrowing will include authorization to reduce the amount of the borrowing by the amount of the net premium and accrued interest.
- 5. The Town will work closely with its financial advisor to follow federal regulations and set time frames for spending borrowed funds to avoid committing arbitrage, paying rebates, fines and penalties to the federal government, and jeopardizing any debt issuance's tax-exempt status.

D. Bond Refunding

To achieve potential debt service savings on long-term, tax-exempt debt through bond refunding the Town will:

- 1. Issue debt with optional call dates no later than 10 years from issue.
- 2. Analyze potential refunding opportunities on outstanding debt as interest rates change.
- 3. Use any net premium and accrued interest to reduce the amount of the refunding.
- 4. Work with the Town's financial advisor to determine the optimal time and structure for bond refunding.

E. Protection of Bond Rating

To obtain and maintain a favorable bond rating, the Town will:

- 1. Maintain good communications with bond rating agencies, bond counsel, banks, financial advisors, and others involved in debt issuance and management.
- 2. Follow a policy of full disclosure on every financial report and bond prospectus, including data on total outstanding debt per capita, as a percentage of per capita personal income, and as a percentage of total assessed property value.

F. Reporting

- The Treasurer/Collector will report to the Board of Selectmen and Town Administrator on the Town's debt status at least annually.
- 2. The Treasurer/Collector will include an indebtedness summary in Rowley's Annual Town Report.

- 3. The Treasurer/Collector, with the Town's financial advisor, will file the annual audit and official disclosure statement within 270 days of the end of the fiscal year.
- 4. The Treasurer/Collector shall be responsible for monitoring post-issuance debt compliance. The Compliance Policy for Tax Exempt Obligations is in the Appendix.

REFERENCES

M.G.L. c. 41, § 59	M.G.L. c. 41, § 61	M.G.L. c. 44, § 4
M.G.L. c. 44, § 6	M.G.L. c. 44, § 6A	M.G.L. c. 44, § 7
M.G.L. c. 44, § 8	M.G.L. c. 44, § 17	M.G.L. c. 44, § 19
M.G.L. c. 44, § 20	M.G.L. c. 44, § 21A	26 USC § 148

Rowley Capital Planning policy

DLS Best Practice: Understanding Municipal Debt

DLS Borrowing Guidelines: <u>Asset Useful Life - Borrowing Limits</u>

DLS Informational Guideline Releases 17-21: <u>Borrowing</u> and 17-22: <u>Premiums and Surplus Proceeds</u> <u>for Proposition 2½ Excluded Debt</u>

Government Finance Officers Association Best Practice: <u>Refunding Municipal Bonds</u>

Internal Revenue Service Guidance: <u>Arbitrage Guidance for Tax-Exempt Bonds</u>

EFFECTIVE DATE

DISBURSEMENTS

PURPOSE

To mitigate the risk of fraud and ensure the Town disburses cash only for legally valid liabilities, this policy establishes guidelines for the expenditure of Town funds.

APPLICABILITY

This policy applies to the Town Accountant's and Treasurer/Collector's job duties and to the Board of Selectmen's warrant approval responsibilities. It further applies to all department heads and elected or appointed officials who submit requests for expense and payroll disbursements (all referred to here as "department heads"). Note that any elected or appointed board serving as a department head may vote to delegate the authority for approving payroll and expense submissions to one of its members, but no board can assign this responsibility to a non-board member.

POLICY

No disbursement for any payroll or accounts payable (AP) expense shall occur without the prior review and approval of the Town Accountant and Board of Selectmen. Accordingly, the Town Accountant is responsible for finalizing every AP and payroll warrant and the Board of Selectmen for approving each by majority signatures. All payroll expenditures must be based on approved time and attendance records and consistent with collective bargaining agreements or personal service contracts. All vendor payments must be based on original invoices and issued only to entities with valid form W-9s on file where required.

Printed on the face of every disbursed check will be: "Void if not cashed within one year of issuance." The Treasurer/Collector will secure all checks in a safe until distributed. As a tax-exempt organization, the Town will not pay sales tax on any expense.

A. Ongoing Maintenance of Payroll and Leave Time Data

The Treasurer/Collector is responsible for maintaining the Payroll database of all active town employees, including their salaries, pay rates, stipends, weekly work hours, benefit options, and withholdings. Any change to an employee's employment status, work hours, or pay rate can only be made by the Treasurer/Collector based on a wage action form signed by the appropriate department head and the Town Administrator/Personnel Officer.

The Town Accountant is responsible for maintaining and updating weekly an Excel database of employee leave time accumulations and usage. Any change the Town Accountant makes to any employee's rate of accumulation must be supported by one of the following documents: collective bargaining agreement, classification schedule, or personal services contract. Deductions to leave time will be based on data reported on bi-weekly time sheets.

B. Weekly Responsibilities Related to Disbursement Processing

Each department head is responsible for:

Assuring that all purchases of goods and services conform to the state's procurement laws

- Verifying that adequate funds exist in the department's budget for every AP and payroll submission, attesting to the accuracy of each submission via signature, and timely submitting the disbursement requests to the Town Accountant
- Distributing paychecks to employees upon receipt from the Treasurer/Collector

The Town Accountant (and/or any delegated staff) is responsible for:

- Including each requested expense on the AP/payroll warrant only after validating:
 - o Procurement laws were adhered to.
 - o The submission is legal.
 - No fraud is evident.
 - Adequate funds exist.
- Preparing the AP and payroll warrants and submitting them to the Selectmen for approval
- Ensuring the payroll warrant balances with the Treasurer/Collector's payroll preprocess report before providing it to the Board of Selectmen.
- Receiving blank checks from the Treasurer/Collector, imprinting them with the disbursement data using the office printer, and returning them to the Treasurer/Collector for signature.
- Receiving signed checks from Treasurer/Collector to enclose in envelopes with remit slips and sealing.
- Returning checks to Treasurer/Collector.

The Treasurer/Collector (and/or any delegated staff) is responsible for:

- Entering payroll data in the payroll database based on time sheets received from the Town Accountant and transmitting the finalized electronic file to the payroll services company after balancing with the Town Accountant
- Reviewing the AP warrant and withholding from disbursement any amounts owed to the town by listed payees
- Upon receipt of payroll and AP warrants signed by the Selectmen, funding the associated bank accounts in the gross amount of each warrant.
- Providing the Town Accountant with the appropriate number of sequential blank checks for printing AP vendor checks
- Stamping signatures on checks and returning checks to Town Accountant for enclosing in envelopes and sealing envelopes
- Mailing out all AP checks to the vendors. The Treasurer/Collector will <u>not</u> give any vendor checks to department heads or other employees to mail.
- Notifying department heads to pick up paychecks upon receiving them from payroll services company.
- Updating the cashbook to document the disbursement activity and reconciling with the Town Accountant

The Board of Selectmen members are responsible for:

- Reviewing each warrant for appropriateness by examining the invoices, back-up documents, and payroll detail, and directing any inquiries to the Town Accountant
- Approving the warrants by signing them

C. Petty Cash

Departmental petty cash is available for small purchases by Department staff at times when it is not practical or efficient to make small purchases through the warrant process. Petty cash may also be used to reimburse an individual for a purchase that was made using his/her personal funds. Upon presentation of receipts to support the expenditure, the individual will be reimbursed for the exact amount of the purchase.

Each department using Petty Cash shall maintain a register with the date, amount and purpose of the expenditure. Receipts shall be submitted to accounting for reimbursement at least quarterly, and the register and cash shall be reconciled to the balance.

It is the responsibility of the department head to disburse and reconcile Petty Cash. Each department's Petty Cash shall be reconciled by the Treasurer/Collector or his/her assistants annually as close to fiscal year end as possible.

The following departments currently have Petty Cash accounts: Conservation Commission, Fire Department, Inspection Department, Board of Health, Treasurer/Collector, Light Department, Water Department, Town Clerk, Police Department, Library, Board of Selectmen and Council on Aging.

D. Prior Fiscal Year Bills

To maintain the integrity of the annual budget, departments will charge all invoices to the proper fiscal year. In the event a department has an invoice for a prior fiscal year, which has exceeded the encumbrance period, it shall be submitted at a town meeting to authorize the payment and funding source. The appropriation can only be approved with a four-fifths vote of annual town meeting or a nine-tenths vote of a special town meeting.

E. Audit

All disbursement activity is subject to audit by Rowley's independent auditor.

REFERENCES

M.G.L. c. 41, §§ 41, 41A, 41B, 41C, 42, 43, 52, 56 M.G.L. c. 44, §§ 56, 58, 64 M.G.L. c. 30B

Rowley's collective bargaining agreements, classification tables, and personal service contracts

EFFECTIVE DATE

EMPLOYEE REIMBURSEMENT

PURPOSE

To mitigate opportunities for fraud, waste and abuse, the Town must properly monitor and control reimbursements to employees and officials. This policy establishes rules governing reimbursements for legitimate business-related expenses, including necessary travel expenses incurred in performing official duties. It also provides guidelines for determining reasonable travel-related and other expenses and details the procedures, forms and documentation necessary to receive reimbursement.

APPLICABILITY

This policy applies to all elected and appointed officials and employees (all referred to here as "employees").

POLICY

The Town will reimburse employees for reasonable expenses incurred on the Town's behalf as authorized by their department heads, boards, or committees.

Travel shall be restricted to necessary activities that provide a public benefit, such as training, professional conferences, and other municipal-related activities. All travel on Town business shall be planned for using the most economical mode and class of transportation reasonably available and the most direct and time-efficient route. Employees will travel using government and group rates when available. The Town will not reimburse or pay sales tax but will, however, pay meals and room excise taxes.

Business-related expenses, such as office supplies, should be procured through the Town's vendors and billed directly to the Town as much as feasible. Whenever this is not possible, the purchase must be made with the department head's approval.

When this policy is not followed, there is no guarantee that all expenditures will be reimbursed. Employees should determine estimates for their travel costs, discuss any extraordinary circumstances and expenses with their department heads, and obtain their authorizations in advance.

A. Unauthorized Expenses

The following expenditures will not be reimbursed:

- Alcoholic beverages and tobacco
- Massachusetts sales tax
- Costs associated with any political or charitable event
- Flowers or other gifts for employees or others
- Expenses incurred by or on behalf of any person who is not a Town employee who accompanies the employee on official business
- Expenses incurred for the sole benefit of the traveler, such as valet service, entertainment, laundry services, etc.
- Theft, loss, or damage to personal property while on Town business
- Non-mileage-related personal automobile expenses, including repairs, insurance, gasoline, and traffic citations

The Town Accountant may refuse to approve for payment any claim deemed to be fraudulent, unlawful, or excessive. In that instance, the Town Accountant will file a written statement of the reason for refusal with the Board of Selectmen and forward copies to the Town Administrator and the originating department head. Resolution of all disputes shall reside with the Board of Selectmen.

B. Reimbursable Expense Categories

Transportation

- Employees authorized to travel using their personal vehicle will be reimbursed at the mileage reimbursement rate established yearly by the Internal Revenue Service (IRS) and as approved by the Board of Selectmen or, for union employees, the rate established in their particular contractual agreement.
- Mileage will be calculated starting from the employee's office location or residence to the destination point, whichever distance is shorter.
- Employees must present receipts to be reimbursed for parking, tolls, airfares, taxi fares, and, when using a Town-owned vehicle, fuel charges.

Lodging

- If travel requires an employee to be away from home for more than 24 hours, he or she will be reimbursed for reasonable charges for lodging expenses.
- Lodging expenses must not exceed the group rate published by the conference or activity sponsor. If the sponsor's group rate is not available when booking, the Town will reimburse for lodging costs comparable in location and quality and reserved at the lodging's government or group rate, whenever that is available.
- The Town will reimburse for only one night preceding any conference.

Meals

- If travel requires an employee to be away from home for more than 24 hours, he or she will be reimbursed for reasonable charges for meal expenses.
- Meal costs, including tips and taxes, incurred during the course of approved travel will be reimbursed only upon presentation of itemized receipts. If the receipt is for multiple employees, they should be listed on the back of the receipt.
- Meals included in registration costs cannot be claimed for reimbursement or advance.
- Under no circumstance will the total meals reimbursement exceed the Town's per diem rate of \$50.

Registrations

- Whenever possible, registration fees for any conference, training, or workshop should be paid in advance through the Town's accounts payable warrant process. To pay advance registrations timely, the registration bill must be received in the Town Accountant's Office no later than two full weeks prior to the registration deadline.
- If registration is not paid in advance, the employee must pay out-of-pocket and then submit for reimbursement.

Business and Office Supplies

 Employees must obtain department head approval prior to incurring expenses for any business or office supplies, and all purchases made on behalf of the Town must be necessary, reasonable, and appropriate. Business-related special postal services or delivery services that are not available through the Town will be reimbursed.

C. Reimbursement Submission

Every claim for reimbursement must be documented and signed by the employee and the authorizing department head. Required information includes: the travel or purchase date(s), purpose, amount(s), and total business-related mileage (as applicable). Except for mileage, the employee must attach to the form a receipt or other valid proof of payment for each reimbursement claim.

Employees should submit for reimbursement as soon as the travel has concluded or the expense has been paid, but at maximum, no later than 30 days after the expenses being incurred. If an employee does not submit the reimbursement request and accompanying receipts or other necessary documentation within that time, he or she may be personally responsible for the expenses.

D. Violations

Employees who violate this policy will be held directly responsible for their actions. Consequences may include revocation of travel privileges, reparatory payments, suspension, or termination. Improper documentation of otherwise valid travel expenditures creates the appearance of fraud, waste, or abuse and may result in similar consequences. Moreover, misrepresenting expenses and intentionally submitting false claims are fraudulent and could result in criminal penalties.

E. Audit

All expenses are subject to verification that they comply with this policy and to audit by the Town's independent auditor.

REFERENCES

M.G.L. c. 41, §52

M.G.L. c. 44, §58

M.G.L. c. 268A, § 3

IRS webpage, Standard Mileage Rates

EFFECTIVE DATE

FINANCIAL MANAGEMENT TEAM

PURPOSE

To maximize the effectiveness of financial practices by optimizing the coordination of interdepartmental activities and long-range plans, this policy establishes a financial management team that will meet regularly to discuss common goals and objectives.

Team meetings help the Town's finance officers to maintain open lines of communication and reinforce awareness of their interdependence. In this forum, team members can identify critical junctures, consider strategies to deal with anticipated areas of concern, and establish agreement about goals, deadlines, and each individual's role in meeting common objectives. A formal financial management team approach also fosters institutional continuity during times of turnover in financial offices.

APPLICABILITY

This policy applies to the Town Administrator, Assistant Town Administrator, Town Accountant, Treasurer/Collector, and Principal Assessor.

POLICY

The Town Administrator established a financial management team consisting of the Town Administrator, Town Accountant, Treasurer/Collector, Principal Assessor, and Assistant Town Administrator. The Town Administrator will schedule meetings at a consistent time each month and more frequently when necessary. Topics the group will discuss include:

- Updating the status of assigned responsibilities and due dates related to cyclical procedures
- Reviewing budget preparation, including financial forecasting and capital funding analysis
- Monitoring monthly revenue and expenditure reports and analyzing cash flow
- Developing corrective action plans for citations in the external auditor's management letters
- Reviewing the effectiveness of internal controls and proposing internal audits
- Coordinating submissions to the Division of Local Services
- Assessing special projects assigned by the Board of Selectmen or others
- Pursuing professional development and training opportunities
- Drafting new financial policies and suggesting changes to existing policies all for review and approval by the Board of Selectmen or other applicable public bodies.

REFERENCES

Division of Local Services Best Practice: <u>Financial Management Team</u>

EFFECTIVE DATE

FINANCIAL RESERVES

PURPOSE

To help the Town stabilize finances and maintain operations during difficult economic periods, this policy establishes prudent practices for appropriating to and expending reserve funds. With well-planned sustainability, Rowley can use its reserves to finance emergencies and other unforeseen needs, to hold money for specific future purposes, or in limited instances, to serve as revenue sources for the annual budget. Reserve balances and policies can also positively impact the Town's credit rating and consequently its long-term cost to fund major projects.

APPLICABILITY

This policy pertains to the short- and long-range budget decision-making duties of the Board of Selectmen, Town Administrator, Finance Committee, and Water Commission. It also applies to the related job duties of the Town Accountant and Board of Assessors.

POLICY

The Town is committed to building and maintaining \$2 million to \$2.9 million of its reserves so as to have budgetary flexibility for unexpected events and significant disruptions in revenue-expenditure patterns and to provide a source of available funds for future capital expenditures. The Town will strive to maintain overall general fund reserves in the level of 10 (ten) to 14 (fourteen) percent of the annual operating budget. Adherence to this policy will help the Town withstand periods of decreased revenues and control spending during periods of increased revenues. There are multiple types of reserves, including free cash, stabilization funds, retained earnings, and overlay surplus.

A. Free Cash

The Division of Local Services (DLS) defines free cash as the remaining, unrestricted funds from operations of the fiscal year, including unexpended free cash from the previous year. DLS must certify free cash before the Town can appropriate it.

Free cash results from both income in excess of projections and expenses below appropriations. As much as practicable, the Town will limit its use of free cash to funding one-time expenditures (such as capital projects, snow and ice deficits, or emergencies).

The Town shall set a goal of maintaining its year-end unappropriated free cash balance in the range of \$620,000 to \$1,035,000 or 3 (three) to 5 (five) percent of the annual general fund budget. The Town will appropriate the excess above this target range to build reserves or to offset unfunded liabilities.

B. Stabilization Funds

A stabilization fund is a reserve account allowed by state law to set aside monies to be available for future spending purposes, including emergencies or capital expenditures, although it may be appropriated for any lawful purpose. As detailed below, the Town has established two stabilization funds, each of which is accounted for and reported as a trust fund, regardless of authorized use.

General Stabilization: The Town will endeavor to maintain a minimum balance of 5 (five) percent of the current operating budget in its general stabilization fund. Withdrawals from general stabilization

should only be used to mitigate emergencies or other unanticipated events that cannot be supported by current general fund appropriations. When possible, withdrawals of funds should be limited to the amount available above the 5 (five) percent minimum reserve target level. If any necessary withdrawal drives the balance below the minimum level, the withdrawal should be limited to one-third of the general stabilization fund balance. Further, the Town Administrator will develop a detailed plan to replenish the fund to the minimum level within the next two fiscal years.

Capital Stabilization: The Town will strive to annually appropriate \$210,000 or 1 (one) percent of general fund operating revenues to this fund until it minimally achieves a balance equal to the total amount of asset depreciation that the Town Accountant calculates yearly per the Government Accounting Standards Board's Statement 34. Subsequently, the ongoing fund balance target shall be 2 (two) to 4 (four) percent of the general fund operating budget. By sustaining funding in this reserve, the Town can balance debt with pay-as-you-go practices and protect against unforeseen costs. The primary funding source for this account is Free Cash.

C. Retained Earnings

The Water Department's finances are managed under an enterprise fund, separately from the general fund, which allows the Town to effectively identify the utility's true delivery costs—direct, indirect, and capital—and set user fees at a level sufficient to recover them. Under this accounting, the Water Department's generated surplus is reserved.

For the water enterprise fund, the Town will target minimum reserve in the Water Stabilization Fund of 20 (twenty) percent of the operation's total budget, but the reserve target may be significantly higher if major infrastructure improvements are necessary. The reserve will be used to provide rate stabilization and to fund major capital projects. To maintain the target reserve level for the enterprise fund requires the Board of Water Commissioners to periodically review, and when necessary, adjust user rates.

D. Overlay Surplus

The purpose of the overlay reserve is to offset unrealized revenue resulting from uncollected property taxes, abatements, and exemptions. Each year as part of the budget process, the Board of Assessors will vote to authorize a contribution to the overlay account, which the Town will raise on the annual tax recapitulation sheet. The amount to be added to the overlay account shall be based on the following:

- Current balance in the overlay account
- Three-year average of granted abatements and exemptions
- Potential abatement liability in cases pending before, or on appeal from, the Appellate Tax Board (ATB)
- Timing of the next DLS certification review (scheduled every five years)

At the conclusion of each fiscal year, the Board of Assessors will submit to the Town Administrator and Town Accountant an update of the overlay reserve with data that includes, but is not limited to, the gross balance, potential abatement liabilities, and any transfers to surplus. If the balance exceeds the amount of potential liabilities, the Board of Selectmen may request that the Board of Assessors

vote to declare those balances surplus and available for use in the Town's capital improvement plan or for any other one-time expense.

REFERENCES

M.G.L. c. 40 §5B

M.G.L. c. 59 §25

M.G.L. c. 44 §53F1/2

Rowley Capital Planning policy

DLS Best Practices: <u>Free Cash</u> and <u>Special Purpose Stabilization Funds</u>

DLS Informational Guideline Releases 08-101: <u>Enterprise Funds</u>, 17-20: <u>Stabilization Funds</u> and 17-23: <u>Overlay and Overlay Surplus</u>

Government Finance Officers Association Best Practices: <u>Fund Balance Guidelines for the General Fund</u> and <u>Working Capital Targets for Enterprise Funds</u>

EFFECTIVE DATE

FORECASTING

PURPOSE

To assess the range of choices available to budget decision makers when determining how to allocate resources, this policy establishes guidelines for evaluating revenue sources and the requirement to determine an expenditure strategy as part of the annual budget process and longer range fiscal planning. Forecasting helps local officials understand the long-range implications of pending near-term decisions.

APPLICABILITY

This policy applies to the Board of Selectmen, Town Administrator, and Finance Committee in their budget analysis and decision-making responsibilities. It also applies to the job duties of the Town Accountant and to the managers of all revenue-generating departments, including the Water Department.

POLICY

A. Revenue Guidelines

The Town will continuously seek to diversify its revenue to improve the equity and stability of sources. Each year and whenever appropriate, the Town will reexamine existing revenues and explore potential new sources. A balance will be sought between elastic and inelastic revenues to minimize any adverse effects caused by inflation or other economic changes. Additionally, intergovernmental revenues (e.g., local aid, grants) will be reviewed annually to determine their short- and long-term stability in order to minimize detrimental impacts.

The Town will avoid using one-time revenues to fund ongoing or recurring operating expenditures. These one-time revenue sources can include, but are not limited to, free cash, overlay surplus, sale of municipal assets, legal settlements, insurance proceeds, and gifts. Additionally, the Town hereby establishes the following priority order when appropriating one-time revenues:

- 1. Snow and ice deficit
- 2. General stabilization fund
- 3. Capital stabilization fund
- 4. Capital budget
- 5. OPEB Trust Fund

Economic downturns or unanticipated fiscal stresses may compel reasonable exceptions to the use of one-time revenue. In such cases, the Financial Management Team can recommend to the Board of Selectmen its use for operational appropriations. Such use will trigger the Town Administrator to develop an action plan with the Town Accountant to avoid continued reliance on one-time revenues.

State laws impose further restrictions on how certain types of one-time revenues may be used. The Town will consult the following General Laws when the revenue source is:

- Sale of real estate: M.G.L. c. 44, § 63 and M.G.L. c. 44, § 63A
- Gifts and grants: M.G.L. c. 44, § 53A and M.G.L. c. 44, § 53A½

This policy further entails the following expectations regarding revenues:

- The Assessing Department will maintain property assessments for the purpose of taxation at full and fair cash value as prescribed by state law.
- Town departments that charge fees will annually review their fee schedules and propose adjustments when needed to ensure coverage of service costs.
- The Building Inspector/Town Planner/Zoning Board of Appeals will notify the Town Administrator and Principal Assessor of any moderate-to-large developments that could impact building permit volume.
- Department heads will seek out all available grants and other aid and will carefully consider any related restrictive covenants or matching requirements (both dollar and level-of-effort) to determine the cost-benefit of pursuing them.
- Revenue estimates will be adjusted throughout the budget cycle as more information becomes available.
- To the extent feasible, the Board of Water Commissioners will set rates sufficient to cover all fiscal year operating and capital improvement costs so as to minimize any general fund subsidies.

B. Expenditure Guidelines

Annually, the Town will determine a particular budget approach for forecasting expenditures, either maintenance (level service), level funded, or one that adjusts expenditures by specified increase or decrease percentages (either across the board or by department). A maintenance budget projects the costs needed to maintain the current staffing level and mix of services into the future. A level-funded budget appropriates the same amount of money to each municipal department as in the prior year and is tantamount to a budget cut because inflation in mandated costs and other fixed expenses still must be covered.

Under any chosen approach, expenditure projections will include potential cost-of-living adjustments to account for the impact of future contract settlements and compensation plan increases.

C. Financial Forecast Guidelines

To determine the Town's operating capacity for each forthcoming fiscal year, the Financial Management Team will annually create a detailed budget forecast, including a five-year projection of revenues and expenditures for all operating funds. These forecasts will be used as planning tools in developing the following year's operating budget and the five-year capital improvement plan. The Town Administrator will provide the forecasts to the Finance Committee and Board of Selectmen for use in their budget decision making.

To ensure the Town's revenues are balanced and capable of supporting desired levels of services, forecasts for property taxes, local receipts, and state aid will be conservatively based on historical trend analyses and will use generally accepted forecasting techniques and appropriate data. To avoid potential revenue deficits, estimates for local receipts (e.g., inspection fees, investment income, license fees) should generally not exceed 90 (ninety) percent of the prior years' actual collections without firm evidence that higher revenues are achievable.

Additionally, the Town's forecast model should assume that:

- The Town's current level of services will provide the baseline for projections.
- Property taxes (absent overrides) will grow at the limits of Proposition 2½.
- New growth will be projected conservatively, taking into account the Town's three- to fiveyear average by property class.
- Local receipts and state aid will reflect economic cycles.
- Historical trends in the growth of specific operating expenses and employee benefits will prevail.
- Debt service on existing debt will be paid, and the Town's Capital Planning and Debt Management policies will be followed.
- Annual pension contributions and appropriations to amortize other postemployment benefit liabilities will continue.
- Reserves will be built and maintained in compliance with the Town's Financial Reserves policy.
- The Water and Light Departments will reimburse the general fund for indirect costs.

REFERENCES

M.G.L. c. 44, § 20

M.G.L. c. 44, § 53A

M.G.L. c. 44, § 53A1/2

M.G.L. c. 44, § 63

M.G.L. c. 44, § 63A

Rowley policies on Capital Planning, Debt Management, Financial Reserves, Grant Management, and Indirect Cost Allocation

DLS Best Practice: Revenue and Expenditure Forecasting

DLS Informational Guideline Release 17-21: Borrowing

Government Finance Officers Association article: <u>Structuring the Revenue Forecasting Process</u>

EFFECTIVE DATE

GRANTS MANAGEMENT

PURPOSE

To ensure Rowley efficiently and appropriately manages its grant-funded programs, this policy sets a framework for evaluating grant opportunities, tracking grant activity, and processing grant revenues and expenditures. Effective grant management helps promote the pursuit of grants that are in the Town's best interest, assures timely reimbursements to optimize cash flow, and guards against year-end account deficits. As a legal contract, every grant agreement must be fulfilled in accordance with its prescribed terms and conditions, as well as all applicable federal, state, and local regulations. Failure in this regard exposes the Town to legal and financial liabilities and compromises future grant funding.

APPLICABILITY

This town-wide policy applies to the grant project managers in each department applying for or receiving grant funding. It further applies to the grant-related responsibilities of the Board of Selectmen, Town Administrator, Town Accountant, and Treasurer/Collector.

POLICY

All departments are encouraged to solicit grant funding for projects and programs consistent with the Town's goals. The Town works to ensure that grants are efficiently and appropriately managed by the respective Boards/Commissions/Committees/Departments who receive the grant. The Town Boards/Commissions/Committees/Departments applying for a grant must identify grant requirements, including any compliance rules, specialized reporting requirements, and any long-term commitments required by the grant. The awards and receipt of grant funds constitute a legal contract in which the Town must comply with various rules and any applicable federal, state and local requirements.

No department shall expend grant funds until a fully executed grant agreement has been accepted and approved for expenditure by the Board of Selectmen. Further, no grant funds shall be used to supplant an existing expense for the purpose of diverting current funds to another use.

Operating departments through their designated grant project manager(s) have primary responsibility for seeking grant opportunities, preparing applications, and managing awarded programs. The Town Accountant is responsible for consulting with departments on grant budgetary matters, accounting for grants in the general ledger, monitoring grant expenditures for consistency with award requirements, tracking the timeliness of reimbursement requests, and distributing monthly reports of grant expenditures to departments. The Boards, Commissions, Committees, or Departments receiving the grant funds are responsible for ensuring compliance with grant award requirements and for tracking the timeliness of reimbursement requests.

A. Grant Opportunity Assessment

When evaluating a grant opportunity, the Boards, Commissions, Committees, Departments should consider the following factors:

Programmatic:

- Alignment of the grant's purpose with the Town's and department's strategic priorities
- Department's capacity to administer the grant through to closeout

- Office space, facilities, supplies, or equipment required
- Ongoing impact of the grant program after it is completed
- Compliance and audit requirements, particularly as they may differ from the Town's

Financial:

- Total anticipated project cost
- Expenditure requirements and anticipated cash flow schedule
- Required cost matching shares and sources, including cash and in-kind
- Staffing requirements, including salary and benefit increases for multiyear grants
- Administration and indirect recapture amounts
- Program income potential

The Boards/Commissions/Committees/Departments should also develop a continuation plan to address the potential future loss of grant funding, which may include alternative funding proposals or plans for reducing or terminating program positions or components after grant closeout.

When considering applying for grants that fund employment positions, the Board, Commission, Committee, or Department should include the cost for providing benefits, such as health insurance, if allowable.

B. Grant Award Acceptance

When a Board, Commission, Committee, or Department receives a grant award, it will submit the grant acceptance contract and related documents to the Board of Selectmen for approval. State grants require the Board of Selectmen to authorize an individual to sign for the grant and to be responsible for the management of the grant.

Grants that fund capital expenditures, need to be included in the Town's Capital Budget Plan.

C. Grant Financial Management

Upon grant award, the Town Accountant will create a new general ledger account to record the grant activity separately from regular expenses. When notified of any amendment or adjustment by the grantor, the Board, Commission, Committee, or Departments will immediately forward the information to the Town Accountant, who will make adjustment(s) to the grant's budget in the general ledger.

The Board, Commission, Committee, or Department receiving the grant will ensure all expenditures made are allowable and consistent with each grant award's requirements. The Board, Commission, Committee, or Department will submit project invoices to the Accounting Department consistent with the Town's disbursement policy. If the grant funds employment positions, the Board, Commission, Committee, or Department will submit the payroll vouchers and timesheets to the Accounting Department as part the regular payroll process.

To minimize the use of advance town funds, Board, Commission, Committee, or Department will request reimbursements as often as the grant's guidelines allow and always no later than June 30th. In doing so, the Board, Commission, Committee, or Department will prepare all required reports and

requests as detailed in the agreement and submit these to the grantor. Immediately following each submittal, the Board, Commission, Committee, or Department will send an email notification of the reimbursement request to the Town Accountant and Treasurer/Collector.

The Town Accountant will monitor any deficit balance to assure it is temporary and receives reimbursement within the grant's allowable timeline and always prior to year-end. The Treasurer/Collector will match reimbursements received electronically or by check with their requests and credit the proper revenue accounts.

D. Grant Closeout

Upon completion of the project work or grant period, whichever comes first, the Board, Commission, Committee, or Department will verify that all grant requirements have been met and will send to the Town Accountant a grant closeout package that includes a final report and either a final reimbursement request or notification of the amount to be refunded to the grantor.

Upon receipt of the closeout package, the Town Accountant will put the general ledger's grant account into inactive status and will reconcile the Board, Commission, Committee, or Department's with the general ledger's record of grant activity. The Board, Commission, Committee, or Department will subsequently submit the final reimbursement request to the grantor or, if a refund is due, the Board, Commission, Committee, Department will add the refund amount to the AP warrant.

Within 30 days of any grant closeout or the year-end closure, whichever is earlier, the Town Accountant will determine if the grant account has been over expended and inform the Board, Commission, Committee, or Department, who will either apply the expense to the operating budget or propose an appropriation from other available funds.

E. Audit

All grant activities are subject to audit by the particular grantors, the Town Accountant, and Rowley's independent auditor. The Town Accountant will maintain all grant documents and financial records for seven years after their closeouts or for the lengths of time specified by the grantors, whichever period is longer.

REFERENCES

M.G.L. c. 40, § 5D

M.G.L. c. 41, § 57

M.G.L. c. 44, § 53A

Rowley Disbursements policy

Public Employee Retirement Administration Commission: Memo #12/2003

Mass.gov webpage: Municipal Grant Finder

US grant search website: grants.gov

EFFECTIVE DATE

INDIRECT COST ALLOCATION

PURPOSE

To apportion all the indirect costs associated with the Town's two business-type operations in an equitable manner that reflects their true shared costs, this policy provides guidelines for calculating and allocating those costs.

Under authority established in M.G.L. c. 44 §53F½ (for Water service) and M.G.L. c. 164 (for Light service), these enterprise funds are managed and accounted for separately from the general fund, and each has its own financial statements. Consolidating these programs' direct and indirect costs, debt service, and capital expenditures into segregated funds allows the Town to demonstrate to the public the true, total cost of providing these services.

APPLICABILITY

This policy applies to the budgetary functions of the Town Accountant, Water Department Superintendent, and Light Department General Manager. Further, it encompasses the enterprise-related administrative functions of the Town Accountant, Treasurer/Collector, and Town Administrator Departments.

POLICY

As part of the annual budget process, the Town Accountant will calculate the indirect costs to the general fund of the two enterprise funds operations and review the calculations with the Water Department Superintendent and Light Department General Manager. Based on the results, the enterprise funds will submit bill vouchers approved by their respective boards to the Town Accountant for posting in a warrant by June 15 each year. The Town Accountant will maintain written procedures detailing the costs and their calculation methodologies.

A. Cost Categories

The calculation of indirect costs will take into account administrative services performed on behalf of the enterprise fund departments by other departments, namely:

- Accounts payable, payroll, and general ledger services provided by the Accounting Department
- Turnover processing, banking, investment, tax title, benefits, and payroll services provided by the Treasurer/Collector Department
- Personnel administration services provided by the Town Administrator Department

For these expenses and those listed below, the Town Accountant will calculate indirect costs based on the most recent fiscal year's appropriations and using either the actual, proportional, estimated support, or transactional methodology, as each is outlined on the next page.

The following expenses will be included in the calculations for both the Water and Light Departments:

 Benefits for active and retired employees, including life insurance and pension. Other costs that may be considered, agreed to, and documented

The following expenses will be included in the calculations for the Water Department only:

- Independent audit services
- B. Explanation of Calculation Methodologies
- Actual cost, as the term implies, involves the identification of specific costs attributable to the enterprise based on documented schedules or bills payable, including debt service and insurance premiums.
- 2. The proportional method is a straightforward calculation of each enterprise fund department's net-of-debt budget as percentage of the total combined net-of-debt budget of that enterprise fund and the general fund. The resulting percentage is then applied against the total budget (including employee benefits) of each town department that provides support to that given enterprise fund or against the total cost of the specific type of expenditure.
- 3. A department or official may be able to provide a reasonable estimate of support (i.e., an estimate of the average time spent to support a particular service). For example, the Town Accountant estimates she spends an average of two hours weekly, or 10 (ten) percent of her time, on Water-related activities (e.g., creating warrants, bookkeeping). This percentage is applied against the department's expenditures.

Hours worked on utility activities per year by individual(s) Total hours worked per year by individual(s)	х	Salary and benefits of individual(s) working on utility activities	=	Indirect Departmental Salaries
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C. Calculations by Cost Category

1. Life Insurance

Indirect costs for life insurance will be calculated using the <u>actual method</u> by adding up the actual amounts paid by the Town for the participating enterprise fund employees during the current fiscal year.

2. Retirement

Indirect pension costs will be calculated using the <u>proportional method of salaries</u>. The Town's total annual contributory retirement assessment payable to the Essex Regional Retirement Board is multiplied by the respective proportion of covered payroll.

3. Audit

External audit costs will be based on the <u>proportional method</u>. The Water Department shall pay a portion annually towards the cost of the Town's annual independent audit. The Light Department conducts its own audit.

4. Administrative Services

The indirect costs for enterprise fund department-related administrative services performed by the Accounting, Treasurer/Collector, Town Administrator, and Personnel Departments will be calculated using the <u>estimate of support method</u>. It will be based on each department's annual estimate of the time required to perform the services for the particular enterprise fund.

REFERENCES

DLS Informational Guideline Release 08-101: Enterprise Funds

Government Finance Officers Association Best Practices: <u>Indirect Cost Allocation</u> and <u>Full Cost Accounting for Government Services</u>

EFFECTIVE DATE

INVESTMENTS

PURPOSE

To ensure the Town's public funds achieve the highest possible, reasonable rates of return available while following prudent standards associated with safety, liquidity, and yield, this policy establishes investment guidelines and responsibilities. It is further designed to comply with the Governmental Accounting Standards Board's recommendations that every community disclose its key policies affecting cash deposits to ensure they are managed prudently and not subject to extraordinary risk.

APPLICABILITY

This policy applies to the Treasurer/Collector's duties to invest and manage Town funds. It pertains to short-term operating funds, including general funds, special revenue funds, bond proceeds, and capital project funds, to all accounts designated as long-term (e.g., trusts, stabilization funds, other postemployment benefits trust fund), and to other funds the Town may set aside for long-term use, including scholarship and perpetual care funds. It does not pertain to the Town's retirement fund, which is invested and managed by the Essex Regional Retirement System.

POLICY

The Treasurer/Collector will invest funds in a manner that meets the Town's daily operating cash flow requirements and conforms to state statutes governing public funds while also adhering to generally accepted diversification, collateralization, and prudent investment principles regarding safety, liquidity, and yield. The Treasurer/Collector will separately maintain all long-term accounts in order to proportion interest and any realized and unrealized gains or losses. All trust funds are under the Treasurer/Collector's control unless otherwise directed by the donor.

The Treasurer/Collector will ensure all investment activity complies with state statutes governing allowable investment instruments, diversification principles, and investment restrictions for all short-and long-term funds. The Treasurer/Collector will also comply with the principles outlined in the Investment Policy Statement published by the Massachusetts Collectors & Treasurers Association (MCTA), which is included in this manual's appendix.

A. Investment Objectives

To secure the highest return consistent with safety of principal while meeting the Town's daily cash needs, the Treasurer/Collector will adhere to the following guidelines on safety, liquidity and yield:

- To preserve capital, the Treasurer/Collector will mitigate credit and interest rate risks by prudently selecting and diversifying investment instruments and depository choices.
- The Treasurer/Collector will ensure the overall investment portfolio remains sufficiently liquid to meet all reasonably anticipated operating requirements. Since all possible cash demands cannot be anticipated, the Treasurer/Collector will carry out investment activities in a manner that provides for meeting unusual cash demands without liquidating investments and thereby potentially forfeiting accrued interest earnings and losing principal.

- The Treasurer/Collector will manage all investments so as to achieve a fair market average rate of return, taking into account safety and liquidity constraints, as well as all legal requirements.
- For trusts and other long-term funds, the Treasurer/Collector will invest fund assets for the primary purpose of growth, not liquidity, and will follow the risk mitigation guidelines in section B below.

B. Risk Tolerance

The Treasurer/Collector will employ the following strategies to mitigate the range of investment risks:

- The Treasurer/Collector will manage credit risk by following the guidelines on investment instruments published by the MCTA and incorporated here by reference. This mitigates the risk that an insurer or other counterparty to an investment will not fulfill its obligations.
- To mitigate custodial risks when investing with any financial institution, the Treasurer/Collector will review its financial statements and advisor's background to limit the Town's exposure only to institutions with proven financial strength, capital adequacy, and overall affirmative reputations in the municipal investment industry. The Treasurer/Collector will further ensure that all securities not held directly by the Town will be held in the Town's name and tax identification number by third-party custodians approved by the Treasurer/Collector and evidenced by safekeeping receipts showing individual CUSIP (Committee on Uniform Security Identification Procedures) numbers for each.

Custodial risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Town would not be able to recover deposits or to recover collateral securities in the possession of an outside party. The custodial risk for investments is the risk that, in the event of a failure of the counterparty to a transaction, the Town would not be able to recover the value of an investment or to recover collateral securities in the possession of an outside party.

- The Treasurer/Collector will minimize concentration of credit risk by diversifying the investment portfolio so that the impact of potential losses from any one type of security or issuer will be minimized. This mitigates the risk associated with the magnitude of the Town's investment in a single issuer.
- The Treasurer/Collector will carefully manage the duration of each investment account to mitigate interest rate risk, which is the risk that changes in interest rates will adversely affect an investment's fair market value.
- The Treasurer/Collector will mitigate foreign currency risk by limiting investments in any instruments with foreign currency exposures. This minimizes risk that changes in foreign exchange rates will adversely affect an investment deposit or its fair market value.

Town of Rowley Financial Policies

C. Ethics

The Treasurer/Collector will refrain from any personal activity that may conflict with the proper execution of the investment program or that could impair or appear to impair the ability to make impartial investment decisions. The Treasurer/Collector will disclose to the Board of Selectmen and Town Administrator any personal, material financial interest in financial institutions that do business with the Town. The Treasurer/Collector will also disclose any large personal financial investment positions or loans that could be related to the performance of the Town's investments.

D. Relationship with Financial Institutions

The Treasurer/Collector will consider soundness and stability when selecting financial institutions. To do so, the Treasurer/Collector will subscribe to and use one or more of the recognized bank rating services, such as Veribanc or Sheshunoff, and will work with only recognized, reputable brokers/dealers.

When using the Veribanc rating service, the Treasurer/Collector may invest in banks that show green ratings and will subsequently monitor the ratings quarterly. If a banking institution's rating turns yellow, the Treasurer/Collector will request the institution provide a written explanation for the rating change and expected timetable for changing back to green. If the rating is still yellow for a second quarter, the Treasurer/Collector will consider liquidating all funds that are not collateralized or do not carry some form of depositor's insurance. If any rating becomes red, the Treasurer/Collector will ensure that all money is immediately collateralized, covered by some form of depositor's insurance, or removed from the banking institution.

The Treasurer/Collector will require any brokerage houses and brokers/dealers wishing to do business with the Town to supply the following information:

- Audited financial statements
- Proof of National Association of Security Dealers certification
- Statement that the broker/dealer has read and will comply with this policy
- Proof of credit worthiness (minimum standards: at least five years in operation and a minimum capital of \$10 million)

E. Reporting Requirements

The Treasurer/Collector will assess investment activity and keep the Town Administrator and Town Accountant apprised of any major changes by providing a report of investment activity annually or more often as needed. The investment activity report shall incorporate all of the Town's investment funds and include the following information at minimum:

- List of all the individual accounts and securities held at the end of the period
- List of short-term investment portfolios by security type and maturity to ensure compliance with the diversification and maturity guidelines
- Summary of income earned on monthly and year-to-date bases
- Brief statement of general market and economic conditions and other factors that may affect the Town's cash position
- Statement on the degree of compliance with the tenets set forth in this policy

Disclosure of all fees associated with investment fund management

REFERENCES

M.G.L. c. 29, § 38A

M.G.L. c. 44, § 54

M.G.L. c. 44, § 55

M.G.L. c. 44, § 55A

M.G.L. c. 44, § 55B

M.G.L. c. 167, § 15A

M.G.L. c. 203C

Office of the Commissioner of Banks: List of Legal Investments

Governmental Accounting Standards Board Statement 40: <u>Deposit and Investment Risk Disclosures</u>

MCTA Investment Policy Statement (see Appendix)

EFFECTIVE DATE

OTHER POSTEMPLOYMENT BENEFITS LIABILITY

PURPOSE

To ensure fiscal sustainability, this policy sets guidelines for a responsible plan to meet the Town's obligation to provide other postemployment benefits for eligible current and future retirees. It is designed to achieve generational equity among those called upon to fund this liability and thereby avoid transferring costs into the future.

APPLICABILITY

This policy encompasses OPEB-related budget decisions, accounting, financial reporting, and investment. It applies to the Board of Selectmen and Finance Committee in their budget decision-making duties, and it also applies to the OPEB-related job duties of the Treasurer/Collector and Town Accountant.

BACKGROUND

In addition to salaries, the Town compensates employees in a variety of other forms. Many earn benefits over their years of service that they will not receive until after retirement. A pension is one such earned benefit. Another is a set of retirement insurance plans for health and life. These are collectively referred to as other postemployment benefits, or OPEBs. OPEBs represent a significant liability for the Town that must be properly measured, reported, and planned for financially.

POLICY

The Town is committed to funding the long-term cost of the benefits promised to its employees. To do so, the Town will accumulate resources for future benefit payments in a disciplined, methodical manner during the active service life of employees. The Town will also periodically assess strategies to mitigate its OPEB liability. This involves evaluating the structure of offered benefits and their cost drivers while at the same time avoiding benefit reductions that would place undue burdens on employees or risk making the Town an uncompetitive employer.

A. Accounting for and Reporting the OPEB Liability

The Town Accountant will obtain actuarial analyses of the Town's OPEB liability every two years and will annually report the Town's OPEB obligations for inclusion in the Town's financial statements that comply with the current guidelines of the Governmental Accounting Standards Board. The Town's independent audit firm will review compliance with the accounting and reporting provisions of this policy as part of its annual audits and reports on these to the Board of Selectmen.

B. Trust Management and Investment

The Town established an OPEB Trust Fund in accordance with the approval of the June 22, 2020 Town Meeting. The Treasurer/Collector is the trustee. As fund custodian, the Treasurer/Collector manages the OPEB Trust Fund in conformance with the Town's investment policy and the state's prudent investor laws.

On an annual basis, the Town will analyze its option to invest the OPEB trust with the State Retiree Benefits Trust Fund.

C. Mitigation

On an ongoing basis, the Town will assess healthcare cost containment measures and evaluate strategies to mitigate its OPEB liability. The Financial Management Team will monitor proposed laws affecting OPEBs and Medicare and analyze their impacts. The Treasurer/Collector will regularly audit the group insurance and retiree rolls and make adjustments for any participants found to be ineligible based on work hours, active Medicare status, or other factors.

D. OPEB Funding Strategies

To address the OPEB liability, decision makers will analyze a variety of funding strategies and subsequently implement them as appropriate with the goal of fully funding the obligation. The Town will derive funding for the OPEB Trust Fund from taxation, free cash, and any other legal form. To ensure that the Town's water and light operations remain self-supporting, the Board of Water Commissioners and Board of Light Commissioners will factor their proportional OPEB contributions into the setting of user fees.

Achieving full funding of the liability requires the Town to commit to funding its Actuarially Determined Contribution (ADC) each year, which is calculated based on actuarial projections. Among strategies to consider for funding the ADC:

- Strive to fund a minimum of \$300,000 per year by:
 - 1) Transferring unexpended funds from insurance line items to the OPEB Trust Fund.
 - 2) Determining and committing to appropriating an annual portion of free cash.
 - 3) Annually increasing percentage of yearly revenues.

Once the pension system is fully funded, on a subsequent annual basis, appropriate to the OPEB Trust Fund the amount equivalent to the former pension-funding payment or the ADC, whichever is less.

REFERENCES

M.G.L. c. 32B, § 20 and 20A

M.G.L. c. 44, § 54 and 55

M.G.L. c. 203C

Rowley Investments policy

GASB Statements 75: <u>Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions</u> and 74: <u>Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans</u>

Government Finance Officers Association Best Practices: <u>Ensuring Other Postemployment Benefits</u> (OPEB) Sustainability and <u>Sustainable Funding Practices for Defined Benefit Pensions and Other Postemployment Benefits (OPEB)</u>

EFFECTIVE DATE

PROCUREMENT

PURPOSE

The Commonwealth of Massachusetts has laws in place regulating municipal purchasing. Such laws are the following:

- G.L. c. 149 Building Construction Contracts
- G.L. c. 30 §39M Public works (Non-building construction contracts with labor)
- G.L. c. 30 §39 M or G.L. c.30B Construction Materials procurements (without labor)
- G.L. c.7C §§ 44-58 Design services for public building projects
- G.L. c. 30B Procurement of supplies and services and disposition of property
- G.L. c. 30B §16 purchase and disposition of real estate

The State Attorney General has oversight over G.L. c. 149; G.L. c.30 §39M; G.L. c.30 §39M; and G.L. c.7C. The State Inspector General has oversight over G.L. c.30B.

The Town Administrator is the Chief Procurement Officer (CPO) of the Town. The Town Administrator and his/her designee is responsible for providing procurement assistance and guidance to departments, boards, and commissions.

The Town Administrator/Chief Procurement Officer is responsible for administering the Town of Rowley Procurement Policy. The Policy sets out the Town's internal process in procurement oversight. The Policy is updated when required due to changes in State procurement laws or to implement internal efficiencies. The Policy also includes the Town's process for disposing of public property.

- The Town Procurement Policy pertains to all the Town's procurement and contract processes governed under the provisions of the various State procurement laws:
- G.L. c. 149 Building Construction Contracts
- G.L. c. 30 §39M Public works (Non-building construction contracts with labor)
- G.L. c. 30 §39 M or G.L. c.30B Construction Materials procurements (without labor)
- G.L. c.7C §§ 44-58 Design services for public building projects
- G.L. c. 30B Procurement of supplies and services and disposition of property
- G.L. c. 30B §16 purchase and disposition of real estate

The Policy includes, but is not limited to: specification development, preparation and issuance of solicitations, requests for proposals, evaluation of solicitations and bids, proposals, and other evaluations that lead to Town contract awards. The policy applies to the job responsibilities of the Town Administrator (as Rowley's chief procurement officer) and to all Town employees, officials, and others working on the Town's behalf who are involved with any procurement and contract process and to the prospective contractors.

A. Compliance Reviews

The Town Administrator/Chief Procurement Officer will conduct random reviews of compliance with this policy. All procurement activities are also subject to audit by the Town's independent Auditor.

REFERENCES

M.G.L. c. 30B

M.G.L. c. 41, § 57

M.G.L. c. 268A

State Ethics Commission's webpage <u>Disclosure Forms for Municipal Employees</u>

 $In spector\ General's\ webpage \underline{\textit{Procurement Assistance}}$

U.S. Office of Management and Budget, December 2013 Omni Circular

EFFECTIVE DATE

RECONCILIATIONS

PURPOSE

To ensure transactions are in balance, to mitigate fraud, and to safeguard general ledger accuracy, financial officers must conduct regular reconciliations of their accounting records, and these must be reconciled to the general ledger. Although each financial officer is responsible for maintaining independent records of his or her office's transactions, they are also collectively accountable for the overall accuracy of Rowley's financial records. Failure to reconcile cash, receivables, and withholdings hampers the Town's ability to produce reliable reports, close its books, make timely submissions to the Division of Local Services (DLS), and complete audits. In addition, unresolved variances reduce the amount of certified free cash and may result in significant deficiency findings by the independent auditor.

APPLICABILITY

This policy applies to the Town Accountant, Treasurer/Collector, their designees (if any), and all departments that use special revenue funds or have accounts receivable responsibilities (e.g., Water, Police, etc.).

POLICY

The Treasurer/Collector and all other department heads with accounts receivable duties will internally reconcile their respective accounting records and subsequently reconcile them with the Town Accountant according to the guidelines and periodic time frames outlined in this policy.

A. Cashbook Reconciliation

To ensure an accurate accounting of all revenue activity, the Treasurer/Collector will maintain a cashbook that reflects up-to-date and accurate information for all cash and financial assets. To do so, the Treasurer/Collector will make certain that all cash receipts, financial transfers, and interest are recorded in the cashbook by the 15th of the following month. Within two business days of each transaction, the Treasurer/Collector will reconcile cashbook accounts to their corresponding bank accounts. These will include zero-balance vendor and payroll bank accounts, whose balances must equal the outstanding checks at the end of any month.

The Treasurer/Collector will identify all reconciling items, including deposits in transit, bounced and voided checks, and discrepancies between the cashbook and financial institutions, and will correct them when appropriate. The Treasurer/Collector will then forward the reconciled cashbook balances in an Excel report to the Town Accountant.

B. Payroll Withholdings Reconciliation

Payroll withholdings include federal and state taxes, child support and other wage assignments for legal obligations, deferred compensation, optional insurances, association dues, and other employer-sponsored options. Payments for tax withholdings are automatically issued through the payroll services company via electronic funds transfer.

The Treasurer/Collector will submit specific payroll deductions subject to vendor invoices, such as health insurance, to the Town Accountant for payment to the vendor. To reduce the risk to the Town for liabilities in excess of deductions, the Treasurer/Collector will conduct monthly reconciliations of

those deductions and identify any discrepancies prior to remitting invoices for payment. The Treasurer/Collector will make any necessary payroll changes or adjustments and provide the details of these activities to the Town Accountant.

C. Accounts Receivable Reconciliation

Accounts receivable are outstanding monies owed to the Town, from committed bills (i.e., taxes, excises, water charges). To ensure these assets are accounted for and balanced, the Treasurer/Collector will make certain that all cash receipts are turned over timely, maintain a control record for each receivable type and levy year, and verify the detail balance agrees with the receivable control.

The receivable control is a record of original entry in which the record-keeper reduces a commitment by posting collections, abatements, and exemptions and increases it with refunds issued. To maintain accuracy, the record-keeper must review the detailed list of receivables, identify credit balances as prepaid amounts or investigate them for possible refund, and reconcile the control balance to the detail.

Whenever these records do not agree, the department representative must determine the discrepancy by:

- Verifying the various transactions (commitments, abatements, refunds, chargebacks) against their supporting documents
- Comparing the total amount of posted payments to the turnovers accepted by the Treasurer/Collector
- Determining whether any revenues were incorrectly recorded as payments to the commitment, such as uncommitted amounts, interest and fees

The department representative will forward a copy of the internally reconciled accounts receivable balances to the Town Accountant. For the Treasurer/Collector, this is the Schedule of Outstanding Receivables.

D. <u>Special Revenue Reconciliation</u>

Governed by various state statutes, special revenue funds are specific revenues segregated from the general fund and earmarked for specific purposes. They include gifts and grants from governmental entities, individuals, and organizations; revolving funds; and receipts reserved for appropriation. To ensure these funds are balanced, department heads with responsibility for special revenue funds will verify that all revenues turned over to the Treasurer/Collector, expenditures authorized for payment by the Town Accountant, and properly authorized transfers are recorded for the period. The Town Accountant will provide monthly reports to each department head for reconciliation.

E. General Ledger Reconciliation

To achieve the core objective of maintaining the general ledger's integrity, the Town Accountant must regularly reconcile it with the separately maintained accounting records outlined in Sections A-D

Town of Rowley

Financial Policies

above. In addition, it is the Town Accountant's responsibility to review all accounts analytically from time to time for reasonableness and to identify unusual activity.

F. <u>Time frames and Documentation</u>

Employees will complete reconciliations of their internal accounting records early each month so that subsequent reconciliations to the general ledger take place no later than the 21st of the month following the one being reconciled. At each quarter-ending month, the Town Accountant will extend the cash reconciliation process to individually reconcile every general ledger account that directly corresponds to a specific bank account (e.g., stabilization funds, trust funds, guarantee bond deposits).

G. Audit

All reconciliation activities are subject to audit by Rowley's independent auditor.

REFERENCES

DLS Best Practice: <u>Reconciling Cash and Receivables</u>

Massachusetts Collectors & Treasurers Association: <u>Treasurer's Manual</u> and <u>Collector's Manual</u>

Rowley Revenue Turnover policy

EFFECTIVE DATE

REVENUE TURNOVER

PURPOSE

To safeguard Town assets and maximize cash flow, this policy provides guidelines for departments to turn over receipts to the Treasurer/Collector. Included are details of internal controls designed to provide reasonable assurance that the Town's revenues are properly and timely secured, recorded, and deposited in Town bank accounts.

APPLICABILITY

This policy pertains to all cash, check, credit card, and other forms of payment received by all Town departments for taxes, excises, fees, charges, and intergovernmental receipts. It applies to the individuals within each department assigned responsibility for handling payments. It further applies to the Town Accountant's duty to keep the general ledger up to date.

POLICY

The head of each department that receives payments is responsible for instituting and employing internal controls designed to ensure that all receipts are recorded accurately, kept secure from loss or theft, and turned over timely to the Treasurer/Collector. The Town Administrator will ensure that surety bonds are maintained for all Town employees/officials as required under State Law. Each department will turn over all receipts by noon on the last business day of the monthly. All cash management activity is subject to review by the Town Accountant and independent auditor.

A. Receiving Payments

For those departments who frequently receive payments in person, the following control process should be implemented. Using a pre-numbered system, where applicable, assigned departmental staff must issue a receipt for every payment received, even when the payer attempts to refuse it. These departmental staff must also identify the forms of payment (check or cash) in their receipt books. As the exception, employees in the Treasurer/Collector's office receiving taxes and other collections from the public need only issue receipts for cash payments. Every department receiving payments shall secure them in a locked cashbox or safe until completing a turnover to the Treasurer/Collector.

Each department head is responsible for overseeing the processing, recording, record retention, and turning over of receipts to the Treasurer/Collector. To the extent practicable, separate individuals should be tasked with: 1) receiving and endorsing payments, 2) recording payments in the departmental log, and 3) turning receipts over to the Treasurer/Collector.

B. Turning Over Revenues

Departmental staff will fill out a Schedule of Departmental Payments form in Excel (i.e., the Form 9-10), print two copies, and obtain the department head's signature on them. Every listed receipt should tie back to a receipt book entry (if applicable) and to the receipt summary reports maintained by the department head. Departmental staff will deliver the turnover package in person. At no time will an employee leave a turnover in the Treasurer/Collector's office unattended.

No less than weekly and at month-end, the Treasurer/Collector will complete an internal turnover of all collections processed during that period for taxes and other committed receivables. This shall

consist of a turnover report listing all of the processed collections summarized by receipt type, which must reconcile to the bank deposits made for the same period.

When the Treasurer/Collector's Office has accepted the turnover, the department employee will receive a Form 10 signed by a Treasurer/Collector staff member and will deliver this copy to the Town Accountant. The Town Accountant will refuse to accept any Form 9-10 that does not have a Treasurer/Collector staff member's signature.

C. Receiving Turnovers

Within 24 hours of receiving the turnover, Treasurer/Collector staff will post the receipt data in the Treasury Receipts module. At the close of business each day, the Treasurer/Collector will review the postings, turnover documents, and receipts, update the cashbook, and create a deposit package. No less than three times per week, the revenues will be deposited at the bank. Until the deposit is completed, Treasurer/Collector staff will ensure that all receipts are secured at all times, either in a cash drawer, or, if being held overnight, in a safe.

Monthly, the Treasurer/Collector will submit a Schedule of Receipts report to the Town Accountant. The Town Accountant will then post the receipt data to the general ledger.

D. Insufficient Funds

Upon notification from the bank of an insufficient check or an invalid or otherwise unpaid electronic funds transfer (EFT), the Treasurer/Collector will first attempt to re-deposit the check and if it is returned again will enter a negative deposit to the original revenue account and notify the department responsible for the turnover. The Treasurer/Collector will also make a reversal entry in the cashbook, assigning it to the appropriate bank account.

The Treasurer/Collector will notify the issuer in writing of the bounced check or rejected EFT and payment of the original amount, plus a \$25.00 penalty is due.

It is the department head's (or designee's) responsibility to follow up on collecting the amounts owed. If the payment was for a license or permit, the department will suspend the license or permit until the original amount and penalty have been paid. If it was for a committed receipt (e.g., tax bill), the committed amount will be reinstated by the appropriate official and the usual collection procedures followed.

E. Reconciliation

In accordance with the Town's Reconciliations policy, the Treasurer/Collector will reconcile the cashbook with bank statements and provide a summary of cashbook balances to the Town Accountant monthly.

F. Audit

All cash management activity is subject to review by the Town Accountant and Rowley's independent auditor.

REFERENCES

M.G.L. c. 41, § 35

M.G.L. c. 41, § 57

M.G.L. c. 44, § 69

M.G.L. c. 60, § 57A

Rowley Reconciliations policy

Massachusetts Collectors & Treasurers Association's <u>Treasurer's Manual</u> and <u>Collector's Manual</u>

EFFECTIVE DATE

TAILINGS

PURPOSE

To minimize the liability posed by uncashed checks and its negative impact on cash position certainty, this policy sets guidelines for the timely resolution of tailings.

A tailing refers to a disbursed but uncashed check, which represents a reconciliation item on the Town's books. It can arise from any treasury check issued to pay an employee or vendor, refund a municipal tax or charge, or pay any other municipal obligation. Tailings constitute unclaimed property under M.G.L. c. 200A. Having accepted M.G.L. c. 200A § 9A, the Town can expedite the tailing resolution process and prevent the eventual escheatment of the funds to the State Treasurer, as otherwise required. This policy sets forth the steps that must be taken to properly manage tailings under § 9A.

APPLICABILITY

This policy applies to the Treasurer/Collector, Town Accountant, and all department heads.

POLICY

In accordance with M.G.L. c. 200A § 9A and the Town's Disbursements Policy, every check issued by the Treasurer/Collector will have imprinted on its face: "Void if not cashed within one year of issuance." On a monthly basis, the Treasurer/Collector will identify all uncashed checks older than 30 days and attempt to resolve them using the procedures outlined below. Furthermore, at the start of each fiscal year, the Treasurer/Collector and Town Accountant will work together to resolve accumulated tailings, either by prompting the actual pay out or through escheatment to the Town, Water Department, or Light Department

PROCEDURES

A. Monthly Review

Once a month, as part of the bank reconciliation, the Treasurer/Collector or Assistant Treasurer/Collector will identify all the uncashed checks in the bank statements and enter them into an Excel spreadsheet log of outstanding checks. The Treasurer/Collector will then determine which checks in the cumulative log are outstanding 30 days or more after issuance. The Treasurer/Collector will email the department head associated with each such check to follow up with the employee or vendor payee. The department head will attempt to contact the payee by phone to determine why the check has not been cashed. For all checks still outstanding two weeks after notifying the departments, the Treasurer/Collector will send an uncashed check notice to each payee at his or her last known address.

Also at least annually, the Treasurer/Collector will identify all checks that are uncashed more than one year after issuance and notify the bank to stop payment on them. After this point, the checks may still be claimed by the payees but will require reissuance. The Treasurer/Collector will provide a report of the stop-paid checks to the Town Accountant, who will then record the funds as tailings liability in the general ledger.

B. Yearly Review

In the month of June each year, the Treasurer/Collector will review the accumulated inventory of stop-paid tailings and do the following:

- 1. List the unclaimed checks on the Town's website for a minimum of 60 days under the heading: "Notice of names of persons appearing to be owners of funds held by the Town and deemed abandoned." Along with payee names, this notice will detail the process to claim funds and set a deadline for making a claim not less than 60 days after the initial posting date of the notice on the website.
- 2. For all checks unclaimed, publish a notice of the checks in the local newspaper. This notice will be in the same form as the website posting and state a claim deadline not less than 60 days after the publication date.
- 3. After 60 days' lapse from the newspaper publication, send a notice of all unclaimed funds under \$100 to the Town Accountant. For those \$100 or greater, publish a second notice in the local newspaper with the same language as the previous except that it provides a deadline for claiming the funds at least one year after the new publication date.
- 4. Schedule a calendar prompt one year after the second publication date to review the checks and notify the Town Accountant of all those that are still unclaimed at that time.

C. Check Claiming

At any point prior to escheatment, if a payee contacts the Treasurer/Collector to claim a check, the Treasurer/Collector will review the claim for validity and timeliness. If deemed appropriate, the Treasurer/Collector shall submit the claimed amount to the Town Accountant for inclusion on the next disbursement warrant.

D. Escheatment

Upon receipt of either notice from the Treasurer/Collector described in Section B above, the Town Accountant will escheat the listed funds. This involves reversing the tailings liability and recognizing the funds as revenue to the Town, Water Department, or Light Department

E. Audit

All activity related to tailings is subject to audit by the Town Accountant and independent auditor.

REFERENCES

M.G.L. c. 200A, § 9A

Rowley policies on Disbursements and Reconciliations

Massachusetts Collectors & Treasurers Association: Treasurer's Manual

EFFECTIVE DATE

TAX ENFORCEMENT

PURPOSE

To provide guidance for equitably enforcing tax obligations and set expectations for both the Town and taxpayers, this policy clearly defines when and how the Town will transition unpaid property taxes from tax title through to foreclosure. It is in the best interest of the Town and its residents that property taxes be paid when due. The Town budget is set in anticipation of the collection of taxes, and taxes not paid by some property owners shift the cost burden onto others. The Town recognizes that individuals may go through periods of financial difficulty, but any taxpayer who becomes delinquent will be encouraged to find alternative resources to pay in full as soon as possible.

APPLICABILITY

This policy applies to the job duties of the Treasurer/Collector, including the responsibility for managing services contracted through the Town's tax title attorney. Tax enforcement applies to all Rowley real estate property owners whose taxes or water or electric charges are not exempt.

POLICY

The Town intends to timely pursue all legal methods to collect taxes from delinquent property owners with the aim of achieving a target 98 (ninety-eight) percent property tax collection rate by fiscal year-end. Delinquent taxes represent a lien on property that remains in effect until all taxes, interest, and fees have been paid in full. The costs of all collection methods are added to the real estate tax bill and property lien. The Town will also periodically pursue foreclosure actions with the primary objective of receiving all monies due.

A. <u>Demands</u>

Final taxes are due to be paid as of May 1 each year (the due date for the fourth quarter tax bill). No later than June 1, the Treasurer/Collector will issue demand notices to all assessed property owners who have failed to pay in full, have not been granted full exemptions, and do not have automatic stays on record due to bankruptcy filings.

B. <u>Tax Taking</u>

The Treasurer/Collector will begin the tax taking process within 90 days of the demand notice. State law allows the process to begin as soon as 15 days after the demand, but, in every case, the Treasurer/Collector must complete the takings within 3½ years from the end of the fiscal year for which the taxes were assessed to secure, or perfect, the tax liens. The Treasurer/Collector shall carefully document the taking process to preserve the Town's rights for future actions.

The Treasurer/Collector will send at least one enforcement letter to delinquent property owners as a courtesy to potentially avoid a tax taking advertisement. If this does not result in full remittance by September 1 the Treasurer/Collector will publish a Notice of Tax Taking in a local newspaper and post the notice in two or more convenient, public places. The Town customarily publishes in the Newburyport Daily News. In addition, the Treasurer/Collector posts notices on bulletin boards at Town Hall, the Rowley Public Library, and the Town website. From this point forward only cash, certified check, or cashier's check are acceptable forms of payment.

Within 60 days of the tax taking announcements, the Treasurer/Collector will prepare an Instrument of Taking form for each delinquent property and record it at the Registry of Deeds, the recording of which perfects the tax lien. After receiving the recorded Instruments back from the Registry, the Treasurer/Collector will notify the affected property owners of the liens by sending each of them a letter and a photocopy of the Instrument.

C. Subsequent Taxes

After the demand bill and before June 30 each year, the Treasurer/Collector will certify all unpaid taxes for parcels of real estate taken into tax title for nonpayment of taxes in prior years and not yet redeemed and put them in a Subsequent Tax Takings report.

D. Interest, Fees, and License Revocation

All delinquent taxpayers are subject to charges, which the Treasurer/Collector will add to their accounts and tax bills. These include interest accrued to the date of tax taking, advertising fees, certified mailing costs, legal fees, and all recording fees.

The Treasurer/Collector will create a list of all the individuals who are delinquent in paying taxes or other charges and provide it to the Town departments, boards, and committees that issue licenses and permits. These authorities will review the list to deny, suspend, or revoke delinquent taxpayers' licenses and permits.

E. Redemption or Foreclosure

The primary policy goal of the foreclosure process is to receive the outstanding amounts owed. At least once every year, the Treasurer/Collector will review all tax title properties that are older than 180 days and do not have payment agreements or bankruptcy recordings. From these, the Treasurer/Collector will identify all properties of significant value to process for potential foreclosure in Land Court. To do this, the Treasurer/Collector will thoroughly verify the properties' enforcement histories before referring them the tax title attorney, beginning with those having the largest dollar value of taxes owed.

The Treasurer/Collector will ensure the tax title attorney complies with the objectives laid out in this policy section. The Treasurer/Collector will work with the tax title attorney to prepare parcels in tax title status for foreclosure, beginning by providing each Instrument of Taking. The tax title attorney will research the tax title properties and also mail new collection enforcement letters to the taxpayers telling them of the importance of redeeming the property and warning of potential foreclosure action.

If a taxpayer or other party pays the outstanding amount on a tax title property, the Treasurer/Collector will prepare an Instrument of Redemption and file it at the Registry of Deeds, which removes the lien. If the obligation remains unpaid, the tax title attorney will proceed with foreclosure action in Land Court, possibly resulting in auctioning of the property.

In addition to Land Court foreclosure referrals, the Treasurer/Collector is responsible for completing foreclosures on any properties below the "Land of Low Value" threshold, which is annually updated each spring by the Division of Local Services (DLS).

REFERENCES

M.G.L. c. 60, § 6	M.G.L. c. 60, § 16	M.G.L. c. 60, § 50	M.G.L. c. 60, § 53
M.G.L. c. 60, § 54	M.G.L. c. 40, § 57	M.G.L. c. 60, § 61	M.G.L. c. 60, § 62
M.G.L. c. 60, § 62A	M.G.L. c. 60, § 63	M.G.L. c. 60, § 76	M.G.L. c. 60, § 77
M.G.L. c. 60, § 79	M.G.L. c. 60, § 80		

Rowley Bylaws, page 14: Denial, Revocation, Suspension of Licenses and/or Permits for Failure to Pay Municipal Charges

DLS Best Practice: <u>Enforcing Collections</u>

DLS Guidance: Local Tax Collection FAQs

DLS Informational Guideline Releases 03-210: <u>Collection Costs and Procedures</u>, 05-208: <u>Payment Agreements and Tax Receivable Assignments</u> and <u>Land of Low Value Foreclosure Valuation Limit</u> (updated annually)

Massachusetts Collectors & Treasurers Association: <u>Treasurer's Manual</u> and <u>Collector's Manual</u>

EFFECTIVE DATE

BUDGET PLANNING & TAX RECAPITULATION

PURPOSE

To ensure the Town timely and appropriately charges taxes to property owners in support of the annual budget, this policy sets forth the roles, responsibilities, and deadlines associated with the tax recapitulation (i.e., "tax recap") process. A timely and accurate annual tax recap helps ensure the Town complies with state statutes, prevents workflow disruptions in its financial offices, and avoids any temporary borrowing costs associated with cash shortfalls.

APPLICABILITY

This policy applies to the Board of Selectmen and Town Administrator in their policymaking and management responsibilities and to the Board of Assessors in its role as principal overseer of the tax recap process. It also applies to the related job duties of the Town Accountant, Principal Assessor, Treasurer/Collector, and Town Clerk.

BACKGROUND

The property tax levy is Rowley's largest source of revenue, which therefore makes the tax recap a vital component of the Town's fiscal operations. The Assessing Department oversees two core phases: property valuation and tax rate setting. However, the full process begins with town meeting, involves many other local officials, and requires careful management, teamwork, and cooperation.

The tax recap forms and schedules present the Town's annual budget plan for the fiscal year. They summarize all appropriations made by town meeting since the previous year's tax rate was set and identify all non-property-tax revenue sources, such as state aid, local receipts, and reserves. The difference between these sources and the total budgeted appropriations must be raised through the property tax levy.

By completing the tax recap and submitting it to the Division of Local Services (DLS) for approval, the Town establishes its property tax levy and sets the tax rate for the year. The Town may issue actual tax bills only after DLS reviews the recap and approves the tax rate.

POLICY

The Financial Management Team will annually complete the tax recap process and the Treasurer/Collector will print and mail the actual tax bills no later than December 31.

A. Preparation and Town Meeting

A successful tax recap process starts with a balanced annual budget, valid funding sources, and proper town meeting actions, which will be accomplished as follows:

- The Board of Selectmen, through the Town Administrator and Town Counsel, will assure the production of a properly written town meeting warrant that will allow town meeting voters, under the Town Moderator's oversight, to properly authorize annual budget appropriations funded by specific revenue sources (e.g., raise and appropriate, free cash, stabilization).
- The Board of Selectmen will ensure that any annual increase in the tax levy does not exceed the maximum allowed under Proposition 2½.
- The Town Accountant, Town Administrator, and Board of Selectmen will verify that the proposed budget is balanced.

- The Town Accountant will prepare a schedule of funds available for appropriation by town meeting.
- The Treasurer/Collector, Town Counsel, and Bond Counsel will ensure any debt issuance authorizations are proper.
- The Board of Selectmen will ensure that any proposal for a general override, debt exclusion, or capital exclusion is properly presented in the town meeting warrant and, if passed, put to a town-wide referendum.

Whereas the budget is typically adopted at the spring town meeting, all appropriations and borrowings approved at this and any other town meetings not recorded in the previous tax rate must be included in the current tax recap process.

Tax Re-Cap Tasks

The following tasks will be completed as part of the Tax Re-Cap process:

- The Town Clerk will certify all appropriations approved since the last tax rate was set.
- The Town Accountant will reconcile all votes and authorized amounts.
- The Town Accountant will enter all town meeting appropriation votes by article into the DLS Gateway system.
- From the certified town meeting authorizations, the Town Accountant and the Principal Assessor will complete the required Gateway forms.
- In accordance with Rowley's Indirect Cost Allocation policy, the Town Accountant will include all of the Water Department's indirect costs appropriated in the general fund.

B. Property Value Certification

Assessors must value all taxable real and personal property and must classify each property into one of four classes (residential, open space, commercial/industrial, or personal) based on use as of January 1. To do this, the Principal Assessor will:

- Complete the property sales report for all sales over \$1,000 and submit it to DLS for approval.
- Analyze market conditions and set final property values in compliance with DLS certification standards.
- Report the total assessed valuation for real and personal property by class.
- Report fiscal year tax base growth used to determine the levy limit under Proposition 2½.
- Update any prior-year omitted and revised assessments that included growth.

The Principal Assessor will submit the reports cited above to DLS for review and certification.

C. Tax Rate Setting

After DLS has certified property values, the Board of Selectmen and the Board of Assessors will hold a tax classification public hearing. At this classification hearing, the Board of Selectmen and the Board of Assessors may vote for a single tax rate, which thereby allocates the tax levy proportionately across all property classes, or for a shift of the tax burden between the property classes.

D. Review and Submittal to DLS

The Board of Assessors, working through the Principal Assessor and the Town Accountant are responsible for submitting all forms and supporting documents to DLS for tax rate approval.

After DLS notifies the Town that the tax rate has been approved, the Principal Assessor will create a tax commitment list and warrant duly signed by the Board of Assessors and refer it to the Treasurer/Collector to generate the actual tax bills.

REFERENCES

DLS Training Publications: <u>New Officials Financial Handbook</u> and <u>Assessors Course 101 Handbook</u> <u>Chapter 5: Setting the Tax Rate</u>

Rowley policies on Forecasting, Indirect Cost Allocation, and Year-end Closing

EFFECTIVE DATE

YEAR-END CLOSING

PURPOSE

To ensure local officials have accurate financial data in adequate time to make necessary budgetary decisions, the Town must properly close its books promptly after the fiscal year ends. Failure to adhere to a timely schedule delays the completion of closing entries, trial balances, reconciliations, account analyses, and financial reporting. As an important reserve, the Town's annual free cash cannot be certified expeditiously and accurately unless applicable employees adhere to best practice year-end schedules and procedures. To meet these objectives, this policy specifies the tasks that must be completed, their associated deadlines, and the parties responsible.

APPLICABILITY

This town-wide policy applies to the responsibilities of all department heads in managing and reporting on their budgets and assets. It further applies to the related year-end compilation, reconciliation, and/or oversight duties of the Town Administrator, Town Accountant, and Treasurer/Collector. Additionally, it pertains to the budget transfer authority of the Board of Selectmen and Finance Committee.

POLICY

The Town Accountant will hold every department head accountable for timely and accurately completing the year-end tasks applicable to each as outlined in this policy. Annually no later than June 15, the Town Accountant will email this policy to all department heads as a reminder of year-end expectations. The Town Accountant will subsequently oversee the coordination of the various year-end task components under the time frames and procedures outlined below. All facets of the year-end closing detailed here will be accomplished no later than December 31 each year.

A. Year-end Encumbrances

By June 15, the Town Accountant will email all department heads advising them to submit all available invoices by July 15 and to provide notification of any pending obligations remaining from the fiscal year.

B. Capital Project Reviews, Capital Asset Updates, and Borrowings

As of May 1, the Town Accountant and Treasurer/Collector will review all capital project accounts to ensure that any internal borrowings done in anticipation of short- or long-term debt issuances have been covered.

C. Year-end Transfers

The Town Accountant will pay close attention to any appropriation deficits that may be rectified through line-item transfers no earlier than May 1 and no later than July 15. These transfer requests will be submitted by Department Heads for approval to the Board of Selectmen and Finance Committee.

D. <u>Submissions to the Division of Local Services (DLS)</u>

Submissions to DLS will comply with the time frames listed below.

Principal Assessor:

•	Community	Preservation surc	harge report ((CP-1)	September 15
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Town Accountant:

=	Snow and ice data sheet	September 15
-	Community preservation fund report (CP-2)	October 31
	Schedule A	November 30
-	Combined balance sheet and supporting documents	December 31

Town Accountant and Treasurer/Collector:

	Statement of indebtedness	September 30
	Treasurer/Collector's year-end cash report	September 30
	Cash reconciliation	September 30
•	Schedule of outstanding receivables	September 30

REFERENCES

M.G.L. c. 44, § 33B M.G.L. c. 64, § 64 M.G.L. c. 59, § 5

Rowley policies on Tax Enforcement, Grants Management, and Reconciliations

DLS Informational Guideline Release 17-13: <u>Appropriation Transfers</u>

Governmental Accounting Standards Board Statement 1: Objectives of Financial Reporting

Government Finance Officers Association Guidance: <u>Timely Financial Reporting</u>

EFFECTIVE DATE

APPENDIX



Policy Log

Policy	Adopted	Last Reviewed	Amended
Antifraud	•		
Capital Planning			
Commuting Vehicle Benefit			
Debt Management			
Disbursements			
Employee Reimbursement			
Financial Management Team			
Financial Reserves			
Forecasting			
Grants Management			
Indirect Cost Allocation			
Investments			
OPEB Liability			
Procurement Conflict of Interest			
Reconciliations			
Revenue Turnover			
Tailings			
Tax Enforcement			
Tax Recapitulation			
Year-end Closing			



TOWN OF ROWLEY ANNUAL REPORT OF COMMUTING VEHICLE BENEFIT

Reporting period, from	1 to	
-1		

Each employee subject to Rowley's Commuting Vehicle Benefit policy must complete this report annually at calendar year-end. If the employee leaves town service before year-end, the report must be completed at that time. Its purpose is to provide an accurate, annual summary of the taxable fringe benefit value that the employee received by commuting to work in the vehicle (which is considered personal usage).

Completion of this report must be based on an individually tracked week-to-week log of vehicle usage, which the employee must maintain and make available upon request for audit purposes. If the Treasurer/Collector does not receive this Annual Benefit report along with the employee's time sheet for the final payroll period of the calendar year or for the last week of Town service, the Town will assess 100% of the potential vehicle benefit through the end of the year or service termination date, respectively.

Employee Representation

Name Job Title	
Make and model Plate nu	mber
Was the vehicle assigned to you during off-duty hours?	Yes No
Did you use the vehicle for the personal purpose of con	nmuting to work? Yes No
Benefit Calcula	ation
How many one-way commuting trips did you make in the	his vehicle this calendar year?
Multiply the total number of trips by \$1.50 and put the	total here: \$
Miles from employee's resident to workplace:	
Employee signature Signed under the pains and penalties of perjury	Date
Board/Commission Member Signatures:	
Date	
Date	
Data	

TOWN OF ROWLEY GENERAL FUNDS & LONG-TERM FUNDS INVESTMENT POLICY STATEMENT

The primary purpose of this Investment Policy Statement (IPS) is to provide a clear understanding regarding the Town of Rowley (the "Town") Long Term Funds and, General Fund objectives, goals, risk tolerance, and investment guidelines established for the investment of town funds.

I. The Investment of General Funds, Special Revenue Funds, Enterprise Funds, and Capital Projects Funds

A. Scope

This section of the IPS applies only to short term operating funds such as general funds, special revenue funds, enterprise funds, bond proceeds and capital project funds. A separate Contributory Retirement Board, either local or county, is responsible for the investment of the pension funds.

B. Investment Instruments

Note: Public investments in Massachusetts are not protected through provisions in State law.

The Treasurer may invest in the following instruments:

- Massachusetts State pooled fund: <u>Unlimited amounts</u> (Pool is liquid) The Massachusetts Municipal Depository Trust (MMDT), an investment pool for state, local, county and other independent governmental authorities, is under the auspices of the State Treasurer. It invests in Bankers Acceptances, Commercial Paper of high quality, Bank Certificates of Deposit, Repurchase agreements (Repos), and U. S. Treasury Obligations. It has Federal Deposit Insurance Corporation (F.D.I.C.) pass-through insurance on the CD's up to the standard limits and takes delivery on the Repos and Treasuries. Under Government Accounting Standards Board Regulation (GASB III), it is not considered an uncollateralized product.
- U. S. Treasuries that will be held to maturity: <u>Unlimited amounts</u> (Up to one-year maturity from date of purchase)
- U.S. Agency obligations that will be held to maturity. <u>Unlimited amounts</u> (Up to one-year maturity from date of purchase)
- Bank accounts or Certificates of Deposit ("CDs") (Up to three years' maturities from the date of purchase)
 which are fully collateralized through a third-party agreement: <u>Unlimited Amounts</u>
- Bank accounts and CDs (Up to three years' maturities from the date of purchase) insured by F.D.I.C. up to the coverage limit. All bank accounts and CDs in one institution are considered in the aggregate for the insurance coverage limit. In some cases, Banking Institutions carry additional insurance, Depository Insurance Fund (D.I.F.): Contact banking representative for amounts of coverage.
- Unsecured bank deposits of any kind such as other checking, savings, money market, or Certificates of Deposit accounts at Banks that do not fit the above categories. These investments are subject to the following limitations: No more than 5% of an institution's assets and no more than 25% of a municipality's cash may be comprised of unsecured bank deposits. This percentage may be increased for not more than 30 days during times of heavy collection or in anticipation of large payments that will be made by the town in the near future. For example, these payments may be for such items as debt service payment or regional school assessments. Their credit worthiness will be tracked by Veribanc, or other bank credit worthiness

reporting systems. They will be diversified as much as possible. CDs will be purchased for no more than one year and will be reviewed frequently.

 Money Market Mutual Funds that are registered with the Securities and Exchange Commission that have received the highest possible rating from at least one nationally recognized statistical rating organization and as otherwise referenced in the Massachusetts General Law Chapter 44 Section 55.

C. Diversification

Diversification should be interpreted in two ways: in terms of maturity as well as instrument type and issuer. The diversification concept should include prohibition against over concentration of maturities, as well as concentration in a specific institution. Except for U.S. Treasury obligations or investments fully collateralized by U.S. Treasuries or agencies, and State pools (MMDT), no more than 25% of the Town's investments shall be invested in a single financial institution.

D. Authorization

The Treasurer has authority to invest town funds, subject to the statutes of the Commonwealth Massachusetts General Law Chapter 44 Section 55.55A, & 55B.

E. Restrictions

Chapter 44, Section 55 set forth several restrictions that the Treasurer must be aware of when making investment selections.

- A Treasurer shall not at any one time have on deposit in a bank or trust company an amount exceeding 60% of the capital and surplus of such bank or trust company, or banking company, unless satisfactory security is given to it by such bank or trust company, or banking company for such excess.
- The treasurer shall not make a deposit in any bank, trust company or banking company with which he is, or for any time during the three years immediately preceding the date of any such deposit was, associated as an officer or employee.
- All securities shall have a maturity from date of purchase of one year or less, with the exception of bank certificates of deposits that have a three-year limit from the date of purchase.
- Purchases under an agreement with a trust company, national bank or Banking Company to repurchase at not less than original purchase price of said securities on a fixed date shall not exceed ninety days.

F. Legal References

Massachusetts General Law Chapter 44, Section 55 Massachusetts General Law Chapter 44, Section 55A Massachusetts General Law Chapter 44; Section 55B

II. The Investment of Long Term Funds

A. Scope

This section of the IPS applies only to funds that are designated as long term, i.e. trust funds, stabilization funds, cemetery perpetual care, Town preservation act and other funds the town may have set aside for long term use.

All accounts will be maintained separately receiving their proportionate interest and any realized and unrealized gains or losses. The account may be established as a pooled investment portfolio unless otherwise stated. Any additional accounts will be maintained in this same manner.

B. Authority

Massachusetts General Law Chapter 44, section 54 pertains to the investment of Trust Funds, Chapter 40 Section 5B pertains to the investment of Stabilization Funds and, Chapter 44B section 7 pertains to the investments of Town Preservation Funds. All trust funds shall fall under the control of the town's Treasurer unless otherwise provided or directed by the donor.

If the trust fund results from a gift, grant or bequest from a private donor, and the private donor specifies how the trust shall be invested; the trust fund shall be invested in accordance with the terms of the gift, grant or bequest. If there is a conflict between such donor terms and this Section II, the donor terms shall govern, subject to the general principles of prudence set forth in the Policy.

C. Investment Instruments

M.G.L. Chapter 44 section 54 states that money should be deposited into savings bank, trust companies incorporated under the laws of the Commonwealth, banking companies incorporated under the laws of the Commonwealth which are members of the Federal Deposit Insurance Corporation, or national banks, or invested in participation units in a combined investment fund under section thirty-eight A of chapter twenty-nine, or in a paid-up shares and accounts of and in co-operative banks, or in shares of savings and loan associations or in share or savings deposits of federal savings and loan associations doing business in the commonwealth.

Additionally, the Town may invest such funds in securities, other than mortgages or collateral loans, which are legal for the investment of funds of savings banks under the laws of the commonwealth; provided, that not more than fifteen percent (15%) of any such trust funds shall be invested in bank stocks and insurance company stocks, nor shall more than one and one-half percent $(1 \frac{1}{2}\%)$ of such funds be invested in the stock of any one bank or insurance company.

The Treasurer may invest in the following instruments:

- U. S. Treasuries that maybe sold prior to maturity: <u>Unlimited amounts</u> (With no limit to the length of maturity from date of purchase)
- U.S. Agency obligations that maybe sold prior to maturity. <u>Unlimited amounts</u> (With no limit to the length of maturity from date of purchase)
- Bank accounts or Certificates of Deposit ("CDs") <u>Unlimited amounts</u> (With no limit to the length of
 maturity from date of purchase), which is fully collateralized through a third-party agreement:

- Bank accounts and CDs (With no limit to the length of maturity from date of purchase) fully insured by
 F.D.I.C. and in some cases also Depository Insurance Fund of Massachusetts (D.I.F.): All bank accounts
 and CDs in one institution are considered in the aggregate to receive the insurance coverage limit.
- Unsecured bank deposits of any kind such as other checking, savings, money market, or Certificates of Deposit accounts at Banks that do not fit the above categories. These investments are subject to the following limitations: These investments will be limited to no more than 5% of an institution's assets and no more than 25% of a municipality's cash. This percentage may be increase for not more than 30 days during times of heavy collection or in anticipation of large payments that will be made by the Town in the near future. These payments maybe for such items as debt service payment or regional school assessments. Their credit worthiness will be tracked by Veribanc, or other bank credit worthiness reporting systems. They will be diversified as much as possible. CDs will be purchased with no limit to the length of maturity from the date of purchase and will be reviewed frequently.
- Common and preferred stock that are listed in the <u>List of Legal Investments</u>.
- Investment Funds that are listed in the <u>List of Legal Investments</u>.
- All other items not separately identified here that are listed in the List of Legal Investments.

D. Standards of Care

The standard of prudence to be used by the Treasurer shall be the "Prudent Person" standard and shall be applied in the context of managing an overall portfolio. The Treasurer acting in accordance with written procedures and this IPS, and exercising reasonable due diligence, shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided the purchases and sale of securities is carried out in accordance with the terms of this IPS and the associated Massachusetts General Laws.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion, and intelligence exercise in the management of their own affairs; not for speculation, but for investment considering the probable safety of their capital as well as the probable income to be derived.

In addition, this section would also apply to M.G.L. Chapter 44 Section 55A which refers to the liability of the Treasurer for losses due to bankruptcy.

E. Diversification

Diversification should be interpreted in two ways: in terms of maturity as well as instrument type and issuer. The diversification concept should include prohibition against over concentration of maturities, as well as concentration in a specific institution, except for U.S. Treasury obligations or investments fully collateralized by U.S. Treasuries or agencies.

F. Legal References

Massachusetts General Law Chapter 40, Section 5B Massachusetts General Law Chapter 44, Section 54 Massachusetts General Law Chapter 44, Section 55A Massachusetts General Law Chapter 44, Section 55B Massachusetts General Law Chapter 44B, Section 7

Trust Funds may be co-mingled and invested in any instruments allowed by the Commonwealth of Massachusetts list of Legal Investments Legal issued by the Banking Commissioner each July. Each trust fund

must be accounted for separately. Chapter 44 Section 54 sets forth that Treasurers may invest in instruments that are legal for savings banks. This list of investments is included in the Commonwealth of Massachusetts List of Legal Investments, Chapter 167 Section 15A.

III. General Provisions

A. Objective

Massachusetts General Laws, Chapter 44, section 55B requires the Town's Treasurer to invest all public funds except those required to be kept uninvested for purposes of immediate distribution.

This section also requires that invested funds are to be placed at the highest possible rate of interest reasonably available, considering the acceptable levels of safety, liquidity and yield. Therefore, these guidelines are intended to further the objective of securing the highest reasonable return available that is consistent with safety of principal while meeting the daily cash requirements for the operation of the town's business.

- Safety of principal is the foremost objective of the investment program. Investments shall be undertaken
 in a manner that seeks to preserve capital through the mitigation of credit risk and interest rate risk. These
 risks shall be mitigated by the diversification and prudent selection of investment instruments, and choice
 of depository. Credit risk is the risk of loss due to the failure of the security issuer or backer. Interest rate
 risk is the risk that the market value of the security will fall due to changes in general interest rates.
- Liquidity is the next most important objective. The overall investment portfolio shall remain sufficiently
 liquid to meet all operating requirements that may be reasonably anticipated. Since all possible cash
 demands cannot be anticipated, the treasurer shall attempt to carry out investment activities in a manner
 that provides for meeting unusual or unexpected cash demands without requiring the liquidation of
 investments that could result in forfeiture of accrued interest earnings, and loss of principal in some cases.
- Yield is the third, and last, objective. Investments shall be undertaken to achieve a fair market average rate
 of return, taking into account safety and liquidity constraints as well as all legal requirements.

B. Risk Tolerance

Credit Risk

"Credit risk" is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.

The Town will manage credit risk several ways. There will be no limit to the amount of United States Treasury and United States Government Agency obligations. In regard to other investments, the Town will only purchase investment grade securities with a high concentration in securities rated A or better. The Town may invest in the Massachusetts Municipal Depository Trust (MMDT) with no limit to the amount of funds placed in the fund. The Town may place funds in banking institutions as stated in Section C of this IPS.

Custodial Risk

The "custodial credit risk" for deposits is the risk that, in the event of the failure of a depository financial institution, a municipality will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a municipality will not be able to recover the value of investment or collateral securities that are in the possession of an outside party.

The Town will review the financial institution's financial statements and the background of the Advisor. The intent of this qualification is to limit the Town's exposure to only those institutions with a proven financial strength, Capital adequacy of the firm, and overall affirmative reputation in the municipal industry. Further, all securities not held directly by the Town, will be held in the Town's name and tax identification number by a third-party custodian approved by the Treasurer and evidenced by safekeeping receipts showing individual CUSIP numbers for each security.

Concentration of Credit Risk

"Concentration of credit risk" is the risk of loss attributed to the magnitude of a government's investment in a single issuer.

The Town will minimize concentration of credit risk by diversifying the investment portfolio so that the impact of potential losses from any one type of security or issuer will be minimized.

Interest Rate Risk

"Interest rate risk" is the risk that changes in interest rates will adversely affect the fair value of an investment.

The Town will manage interest rate risk by managing duration in the account.

Foreign Currency Risk

"Foreign currency risk" is the risk that changes in foreign monetary exchange rates will adversely affect the fair value of an investment or a deposit.

The Town will limit investment in any instrument exposed to foreign currency risk.

C. Ethics

The Treasurer (and Assistant Treasurer) shall refrain from any personal activity that may conflict with the proper execution of the investment program or which could impair or appear to impair ability to make impartial investment decisions. Said individuals shall disclose to the Finance Director any material financial interest in financial institutions that do business with the Town. They shall also disclose any large personal financial investment positions or loans that could be related to the performance of the Town's investments.

D. Relationship with Financial Institutions

Financial institutions should be selected first and foremost about their financial soundness and stability. The Town may subscribe to the Veribanc Rating Service to evaluate the banking institutions with which it chooses to establish relationships. Brokers should be recognized, reputable dealers and members of the Financial Industry Regulatory Authority (FINRA).

In instances where the Town does not purchase the Veribane Rating Service, the Treasurer should request the banking institution's Veribanc rating from all the banking institutions that are working with the Town on a quarterly basis.

When using the Veribanc Rating Service the Treasurer may invest in such banks that show a green rating in a quarter. If a rating is yellow the Treasurer should contact the appropriate banking institution and request in writing an explanation of the change in rating and the expected time table for it to be changed to green. If for a second quarter such rating is not green, the Treasurer should consider removing all funds that are not collateralized. or carries some form of depositor's insurance. If a rating moves to red, all money should be immediately collateralized or covered by some form of depositor's insurance or be removed from the banking institution.

The Treasurer shall require any brokerage houses and broker/dealers wishing to do business with the municipality to supply the following information to the Treasurer on an annual basis:

- Annual Financial statements
- If acting as a Registered Investment Advisor, copy of their most recent Form ADV Part II report
- Errors & Omissions insurance amounting to, at a minimum, the total fair market value of the Trust Fund Portfolio
- A statement that the Advisor has read the municipality's IPS and will comply with it on an annual basis
- Annual review all advisors through <u>www.finra.org</u>: Broker Check

E. Reporting Requirements

On a semi-annual basis, a report containing the following information will be prepared by the Treasurer and distributed to the Finance Director, as appropriate. The semi-annual report will include the following information, as a minimum requirement:

- A listing of the individual accounts and individual securities held at the end of the reporting period.
- A listing of the short-term investment portfolio by security type and maturity to ensure compliance with the diversification and maturity guidelines established in the "Diversification" section of this IPS.
- A summary of the income earned monthly and year-to-date basis shall be reported.
- The Treasurer shall include in the report a brief statement of general market and economic conditions and other factors that may affect the town's cash position.
- The report should demonstrate the degree of compliance with the tenets set forth in the IPS.

I Laren H. Summi, Treasurer of the Town's funds under my control in accordance with the	Town of Rowley have reviewed this IPS and will manage the is IPS.
Treasurer's Signature	
Faven 11. Summit Treasurer's Printed Name	
9/22/13 Date	

Tab 4

MUNICIPAL CALENDAR

Abbreviations Defined

DLS Division of Local Services

BLA DLS Bureau of Local Assessment

BOA DLS Bureau of Accounts

CPA Community Preservation Act

EQV Equalized Valuation

July

Mail Annual Preliminary Tax Bills 1 Treasurer/Collector

The Treasurer/Collector may include the 1st and 2nd quarter bills in a single mailing.

1 Assessors and Accountant

Begin Compiling Data for the Tax Rate Recapitulation Sheet (the recap)

15 Accountant and Treasurer/Collector **Deadline to Process all Prior-Year Unencumbered Expenditures**

Per M.G.L. c. 44, § 56, this is the deadline to record and pay all

unencumbered expenditures incurred as of June 30.

15 Pipeline Company; Telephone/ Telegraph Co.

Deadline for a Pipeline Company or a Telephone/Telegraph Company to Appeal the Commissioner's Valuations

20 BLA

Notification of Changes in Proposed EQVs (even years only)

August

1 Taxpayer **Deadline for Paying 1st Quarter Tax Bill**

Per M.G.L. c. 59, § 57C, this is the deadline to pay the 1st quarter preliminary tax payment without interest for bills that were mailed by July 1. If the bills were mailed between July 2 and August 1, this payment is due 30 days after the mailing date, and the 2nd quarter payment is due November 1. If the bills were mailed after August 1, the preliminary tax is due as a single installment on November 1 or 30 days after the bills were mailed, whichever

is later.

Taxpayer

Deadline for Submitting Annual Boat Excise Return

10 Assessors

Deadline for Appealing EQVs to the Appellate Tax Board (even years only)

September

1 Accountant

Submit CPA Fund Balance Report (recommended date)

After closing the fiscal year and before the October 31 deadline, the
Accountant submits this report (Form CP-2) in Gateway and notifies the
Community Preservation Committee. CPA fund balances may be
appropriated any time after this submittal until the close of the fiscal year.

15 Accountant

Submit Snow & Ice Data Sheet

15 Assessors

Submit Property Sales Report (recommended date)

15 Accountant and

Jointly Submit CPA Surcharge Report (CP-1)

Assessors

This is the deadline to submit the CP-1 Form in Gateway in order to receive matching funds from the State Treasurer's distribution on November 15.

15 CPA Committee

Submit CPA Projects Report (CP-3)

This is the deadline to enter new CPA projects and update existing ones in the MassGIS CPA projects database in order to receive matching funds from the State Treasurer's distribution on November 15.

30 Accountant and Treasurer/Collector

Submit Balance Sheet and other Reports for Free Cash Certification

The Accountant and Treasurer/Collector coordinate to submit a balance sheet to BOA, along with:

- Statement of Indebtedness
- Treasurer's Year-end Cash Report
- Cash Reconciliation Form
- Schedule of Outstanding Receivables

October

1 Treasurer/Collector

Mail Preliminary Tax Bills for 2nd Quarter

The Treasurer/Collector mails these bills if the 2nd quarter bills were not included in the July 1 mailings.

1 Taxpayer

Deadline for Applying to Have Land Classified as Agricultural/Horticultural Land or Recreational Land

Under M.G.L. c. 61A, §§ 6 and 8 and c. 61B, §§ 3 and 5, this is the deadline to apply to the Assessors to have land valued, taxed, and classified as agricultural/horticultural or recreational land in the next fiscal year. Taxpayers who miss this deadline have until 30 days after the mailing of the actual tax bills to apply to the Assessors.

1 Taxpayer

Deadline for Submitting Forest Land Certification and Management Plan

As set by M.G.L. c. 61, § 2, this is the deadline to submit to the Assessors the State Forester's certification and approved management plan to have land classified as forest land for 10 years beginning in the next fiscal year.

15 Assessors

Submit New Growth, Amended Tax Base Levy Growth, and Final

Valuations Reports to BLA (recommended date)

Tow	n of Rowley	Financial Policies
31	Accountant	Deadline to Submit the CPA Fund Balance Report (Form CP-2) [See September 1.]
No	ovember	
1	Taxpayer	Deadline for Paying 2nd Quarter Tax Bill Per M.G.L. c. 59, § 57C, this is the deadline to pay the 2nd quarter tax payment without interest.
1	Selectmen and Assessors	Hold Classification Hearing (recommended date) At this public hearing, the Board of Selectmen decides whether to apply uniform or different tax rates to the various classes of real and personal property after considering information presented by the Assessors.
30	Assessors	Submit Tax Recap and all Schedules to BOA
30	Accountant	Submit Schedule A to BOA Failure to file Schedule A by this date may result in the withholding or forfeiture of state aid.
De	cember	
31	Water Commissioners	Deadline for Betterments to be included on Next Year's Tax Bill ($\underline{M.G.L.~c.}$ 80, § 13, $\underline{c.~40}$, § 421 and $\underline{c.~83}$, § 27)
31	Assessors	Mail 3ABC Forms to Charitable Organizations and Forms of List to Personal Property Owners
31	Treasurer/Collector	Deadline for Mailing Actual Tax Bills The Treasurer/Collector may include the 3 rd and 4 th quarter bills in a single mailing.
31	Accountant	Close Prior-Year Books by this Date
Ion	22047	
31	uary Pipeline Company	Deadline for Pipeline Company to File Form of List with BLA
	oruary	
1	Taxpayer	Deadline to Pay 3 rd Quarter Tax Bill
-		Per M.G.L. c. 59, § 57C, this is the deadline to pay the 3rd quarter actual tax bill without interest unless the bills were mailed after December 31. If mailed after December 31, the actual tax is due as a single installment on May 1 or 30 days after the bills were mailed, whichever is later.
1	Taxpayer	Deadline to Apply for Property Tax Abatement According to M.G.L. c. 59, § 59, abatement applications are due on February 1 unless actual tax bills were mailed after December 31. In that case, they

are due May 1 or 30 days after mailing, whichever is later.

M	arch	
1	Personal Property Owner	Deadline to Submit Personal Property Form of List The Assessors may extend this deadline to a date no later than the date abatement applications are due.
1	Telephone/ Telegraph Co.	Deadline for Telephone/Telegraph Company to File Form of List BLA may extend this deadline to a date no later than April 1.
1	Charitable Organization	Deadline to Apply for Property Tax Exemption using Form 3ABC The Assessors may extend this deadline to a date no later than the date that abatement applications are due.
1	Board of Selectmen	Request Determination of Overlay Surplus (recommended date) Within 10 days of this request, the Assessors must determine if a surplus exists, and if so, vote to certify the surplus amount and notify the Accountant of the vote so that the amount can be transferred to the overlay surplus account.
Аp	ril	
1	Treasurer/Collector	Mail 4 th Quarter Tax Bills The Treasurer/Collector mails these bills if the 4th quarter bills were not included in the December mailings.
1	Taxpayer	Deadline to Apply for Property Tax Exemptions for Persons, Residential Exemptions, and Small Commercial Exemptions This is the deadline to apply to the Assessors if actual tax bills are mailed on or before January 1. If mailed after January 1, taxpayers have three months from the mailing date to file exemption applications.
Ma	У	
1	Taxpayer	Deadline to pay 4 th Quarter Tax Bill without Interest
1	Accountant or Treasurer	Notification of Amount of Debt Due in Next Fiscal Year As required by M.G.L. c. 44, § 16, the Accountant or Treasurer/Collector must notify the Assessors of all debt due in the next fiscal year.
Jun	e	
1	Town Clerk	Certify Appropriations The Town Clerk should certify appropriations immediately after town meeting so that the Accountant can set up accounts for every department for the next fiscal year.
1	Town Clerk	Update the Local Officials Directory (LOD) in Gateway The Town Clerk annually updates the LOD with the names, position titles, and email addresses of local officials.

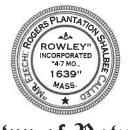
Tow	n of Rowley	Financial Policies
1	7.0000000	Notification of State-owned Land Valuations (even years only) Determine Valuation of Other Municipal or District Land and Notify Owner(s) In any community where land is owned by another community or district, the Assessors value the land for in-lieu-of-tax payments and send the property owner a notice of the valuation in the year following a revaluation year.
1	BLA	Notification of Proposed EQVs (even years only)
10	BLA	Conclude Public Hearings on Proposed EQVs (even years only)
15	BLA	Determine and Certify Pipeline and Telephone/Telegraph Valuations
15	Assessors	Make Annual Preliminary Tax Commitment Assessors should make the annual preliminary tax commitment by this date to ensure the ability to mail tax bills by July 1.
20	Assessors	Final Date to Make Omitted or Revised Assessments As required by M.G.L. c. 59, §§ 75 and 76, if any property was inadvertently excluded or mistakenly underassessed on the warrant for property taxes, it is the Assessor's duty to fix the mistake and assess the property correctly. The new assessment must be made by June 20 of the taxable year or by the 90th day after the date the tax bills are mailed, whichever is later.
30	Assessors	Submit Annual Report of Omitted or Revised Assessments to BLA
30	Taxpayer	Deadline to Apply to Have Land Classified as Forest Land Per M.G.L. c. 61, § 2, this is the deadline to apply to the State Forester to have land certified as forest land.
30	Assessors	Deadline to Submit Requests for Current Fiscal Year Reimbursements of Exemptions Granted Under the Various Clauses of M.G.L.c. 59, 8, 5

Exemptions Granted Under the Various Clauses of M.G.L. c. 59, § 5 Assessors have until this date to submit a request to the DLS Databank for state reimbursement to offset the tax revenue lost from granted statutory exemptions. The state partially reimburses for these via the cherry sheet. If actual tax bills were mailed late, the submission deadline is extended to

August 20.

Due Date Exceptions

According to M.G.L. c. 4, § 9, if the date for any statutory action or payment falls on a Sunday or legal holiday, that action may be performed or payment made on the next business day. This rule also applies to any actions required by or payments due on a Saturday if the Town accepted M.G.L. c. 41, § 110A permitting public offices to remain closed on that day. The due date for any local property tax payment, abatement application, or exemption application is also extended to the next business day by M.G.L. c. 59, §§ 57, 57C, and 59 when municipal offices are closed due to a weather-related or other public safety emergency.



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Town of Rowley

Massachusetts 01969

Karen H. Summit TREASURER / COLLECTOR 139 Main Street • PO Box 347 Rowley, MA 01969

Phone (978) 948-2631 Fax (978) 948-2162 treasurer@townofrowley.org

POST-ISSUANCE COMPLIANCE POLICY FOR TAX-EXEMPT OBLIGATIONS

- 1. <u>Compliance Officer: Consultation and Training:</u> The Treasurer (the "Compliance Officer") shall be responsible for monitoring post-issuance compliance.
 - a. The Compliance Officer shall annually review each of the Town of Rowley's Tax Exempt Obligations to monitor for compliance with this Policy.
 - b. The Compliance Officer shall consult with its Bond Counsel and/or its Financial Advisor and a Rebate Consultant as necessary to meet the requirements of this Policy.
 - c. The Compliance Officer will be trained to implement this Policy.
- 2. Closing Transcripts: Form 8038-G. The Compliance Officer will maintain a copy of the transcript proceedings for each tax-exempt obligation issued by the Town of Rowley, including but not limited to all tax-exempt bonds, notes and lease-purchase contracts (referred to as "Tax Exempt Obligations"). Each transcript shall be maintained until three (3) years after said Tax Exempt Obligations or obligations issued to refund those obligations have been retired.

The Compliance Officer will confirm the proper filing of an 8038-G return for each Tax Exempt Obligation issued by the Town of Rowley.

- 3. <u>Deposit and Use of Proceeds: Arbitage Compliance.</u> The Compliance Officer shall:
 - a. Create appropriate funds and accounts to track the deposit and use of the sale proceeds and investment proceeds of each Tax Exempt Obligation issued by the Town of Rowley.
 - b. Review and maintain records of all investments and expenditures from such funds and accounts.
 - c. Consult with bond counsel to identify and monitor any proceeds that must be invested in yield restricted investments following the expiration of any applicable temporary period.
 - d. Determine whether the Town of Rowley meets the requirements of either the "small issuer" exception to the arbitrage rebate or one of the available spending exceptions to arbitrage rebate.
 - e. In the event the Town of Rowley fails to meet the applicable temporary period or the small issues or spending exception to rebate requirements:

- i. Arrange for the timely calculation and payment of any rebate liability.
- ii. Arrange for the timely calculation and payment of a yield reducing reduction payment if available.
- 4. Proper Use of Bond Financed Property. The Compliance Officer shall:
 - a. Maintain a record of all bond financed property and the proceeds spent on each such bond financed property.
 - b. Monitor all non-public use of any bond financed property and confer with bond counsel as appropriate. Such non-public use may arise of some of the following arrangements: management and research contracts, leases, naming rights, or any other change in use of such property.
 - c. Maintain copies of any such arrangement for at least three (3) years after retirement of all Tax Exempt Obligations (or obligations issued to refund those obligations) issued to fund all or any portion of bond financed property; and
 - d. In the event the Town of Rowley takes an action which causes the private activity bond tests to be met, the Compliance Officer shall contact bond counsel and ensure timely remedial action under the application IRS Regulation.
- 5. <u>Continuing Disclosure.</u> The Compliance Officer shall assure compliance with each continuing disclosure certificate delivered by the Town of Rowley, and shall file the annual financial statements and other information and provide notice of any material events, all shall be described in such continuing disclosure certificates.

Tab 6

TOWN OF ROWLEY OPEB TRUST INVESTMENT POLICY STATEMENT

The primary purpose of this Investment Policy Statement (this "IPS") is to provide a clear understanding regarding the investment objectives, performance goals, and risk tolerance of the OPEB Trust (the "Trust") of the Town of Rowley (the "Town").

A. Scope

This IPS applies to all funds that are separately designated as long-term OPEB funds for the Town or any of its separately identified enterprises. Any additional contributions to the Trust will be maintained in the same manner.

B. Authority

Massachusetts General Law Chapter 32B, Section 20 allows a city, town, district, county or municipal lighting plant to set up a special trust fund, the Other Post-Employment Benefits ("OPEB") Liability Trust Fund. The governmental unit's treasurer is the custodian of the fund or in the case of a light plant, an officer designated by the board. Investment of fund monies by the custodian must be consistent with the prudent person standard set forth in Massachusetts General Law Chapter 203C for private trust funds. Interest earned on the investment of fund monies belongs to the fund.

C. Diversification

The following asset classes can be included in the Trust in order to construct a diversified investment portfolio that is both prudent and appropriate given the Town's actuarial assumed discount rate, target rate of return, investment objective, and risk tolerance. The investment parameters and asset allocation definitions that will govern the investment manager of the diversified portfolio of the Trust (the "Investment Manager") are included in the addenda to this IPS.

Equities

The primary objective of the Trust's equity allocation is to provide long-term total returns that are, at a minimum, consistent with appropriate broad market indexes through full market cycles.

The Investment Manager of the diversified portfolio can purchase and manage the equity allocation using individual equities, such as domestic common stocks, preferred stocks, and/or American-Depository Receipts ("ADRs").

The Investment Manager can also utilize other investments such as mutual funds, exchange traded funds, closed-end funds, etc. Total equity exposure is able to include both domestic and international equities, both developed and emerging countries and geographic regions, as well as large-, mid-, and small-market capitalization weighted companies. Direct holdings of common stock, preferred stock, and/or ADRs in any one company should not exceed 5% of the market value of the invested portfolio.

Investing directly in real estate, private placements, letter stock, or initial public offerings is strictly prohibited. The Investment Manager of the diversified portfolio shall not engage directly in margin transactions, short

sales, or any other leveraged or inverse investment vehicles. Mutual funds, exchange-traded funds, and closed-end funds, however, may engage in margin, leverage, and/or short sales. Investing directly in unit-investment trusts ("UITs") and business development companies ("BDCs") is strictly prohibited.

Fixed Income

The primary objectives of the Trust's fixed income allocation are to preserve capital and generate a reasonable level of cash flow. The secondary objective is to provide price returns that exhibit lower correlation to the broad global equity markets in order to reduce the overall risk of the portfolio.

The Investment Manager can purchase and manage the fixed income allocation using individual bonds that are United States Dollar denominated only. Issuer selection can include domestic corporate bonds and any obligations of the United States Government and/or its agencies.

The Investment Manager can also utilize other investment vehicles such as mutual funds, exchange traded funds, closed-end funds, etc. Total fixed income exposure is able to include both domestic and international bonds, both developed and emerging countries and geographic regions. Direct holdings of individual corporate bonds in any one company should not exceed 5% of the market value of the invested portfolio; however, this is not applicable to the United States Government and/or its agencies. Lower-quality investments may only be held through diversified vehicles, such as mutual funds or exchange-traded funds.

Investing directly in real estate, mortgages, collateral or non-collateral loans, private placements, fixed income or interest rate futures, or any other specialized fixed income ventures is strictly prohibited. Investing directly in UITs and BDCs is strictly prohibited.

Alternative Investments

The primary objective of the Trust's alternative allocation is to provide long-term capital appreciation that is less correlated to broad global equity and fixed income indices.

The Investment Manager can only purchase those strategies that are deemed to be alternative through daily-liquid diversified investment vehicles such as mutual funds, exchange-traded funds, closed-end funds, etc. The only exceptions to the daily liquidity rule are private equity and real estate exposures and investment strategies. Private equity vehicles may also hold private debt as part of a diversified strategy.

Investing directly in UITs and BDCs is strictly prohibited.

Cash and Cash Equivalents

Cash will be maintained to provide periodic cash distributions, when necessary. Cash will not normally be held as a strategic investment asset, although the Investment Manager may seek to allow cash to build to the maximum level in times of market uncertainty.

D. Specific Risks

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.

The Town will manage credit risk several ways. There will be no limit to the amount of United States Treasury and United States Government Agency obligations.

In regard to fixed-income investments, the Town will only purchase investment grade securities. Lower-quality investments may only be held through diversified vehicles, such as mutual funds or exchange-traded funds. Investments in fixed income securities will be made primarily for income and capital preservation.

Custodial Risk

The custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investment or collateral securities that are in the possession of an outside party.

The Town will review the financial institution's financial statements and the background of the sales representative. The intent of this qualification is to limit the Town's exposure to only those institutions with a proven financial strength, capital adequacy of the firm, and overall affirmative reputation in the municipal industry.

Further, all securities not held directly by the Town will be held in the Town's name and tax identification number by a third-party custodian approved by the Treasurer and evidenced by safekeeping receipts showing individual CUSIP numbers for each security.

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer.

The Town will minimize concentration of credit risk by diversifying the investment portfolio so that the impact of potential losses from any one type of security or issuer will be minimized. As stated above, securities of a single corporate issuer (with the exception of the United States Government and its Agencies) will not exceed 5% of the portfolio value.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

The Town will manage interest rate risk by managing duration, as a measure of interest rate sensitivity, in the Trust.

Foreign Currency Risk

Foreign currency risk is the risk that changes in foreign monetary exchange rates will adversely affect the fair value of an investment or a deposit.

The Town will, as much as feasible, mitigate foreign currency risk.

E. Standards of Care

The standard of prudence to be used by the Treasurer shall be the "Prudent Person" standard and shall be applied in the context of managing an overall portfolio. The Treasurer acting in accordance with written procedures and this IPS, and exercising reasonable due diligence, shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided the purchases and sales of securities are carried out in accordance with the terms of this IPS.

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion, and intelligence exercise in the management of their own affairs; not for speculation, but for investment considering the probable safety of their capital as well as the probable income to be derived.

In addition, this section would also apply to M.G.L. Chapter 44 Section 55A which refers to the liability of the Treasurer for losses due to bankruptcy.

F. Ethics

The Treasurer shall refrain from any personal activity that may conflict with the proper execution of the investment program or which could impair or appear to impair ability to make impartial investment decisions. The Treasurer shall disclose to the Board of Selectmen any material financial interest in financial institutions that do business with the Town. The Trustee shall also disclose any large personal financial investment positions or loans that could be related to the performance of the Town's investments.

G. Relationship with Financial Institutions

Financial institutions should be selected first and foremost with regard to their financial soundness and stability. Brokers should be recognized, reputable dealers. All cash and securities shall be held in either a bank that is allowable for the deposit of public funds, provided funds on deposit are insured by the Federal Deposit Insurance Corporation ("FDIC"), or in an investment brokerage account that is insured by the Securities Investor Protection Corporation ("SIPC"). If a banking institution is selected as manager, the Town will subscribe to Veribanc[©], a recognized bank rating service.

The Treasurer shall require any brokerage houses and broker/dealers wishing to do business with the Town to supply the following information to the Treasurer:

- Annual financial statements;
- If acting as a Registered Investment Adviser, Form ADV Part II report;
- Errors & Omissions insurance amounting to, at a minimum, the total fair market value of the trust funds portfolio;
- A statement that the Advisor has read this IPS and will comply with it on an annual basis; and

Annual review of all advisors through www.finra.org: Broker Check.

H. Reporting Requirements

On a semi-annual basis, a report will be prepared by the Treasurer and distributed to the Board of Selectmen. The semi-annual report will include the following information, as a minimum requirement:

- A listing of the individual accounts and individual securities held at the end of the reporting period;
- A listing of the short-term investment portfolio by security type and maturity to ensure compliance with the diversification and maturity guidelines established in the "Diversification" section of this IPS;
- A summary of the income earned on a monthly basis and year-to-date basis;
- A brief statement of general market and economic conditions and other factors that may affect the Town's cash position; and
- Facts demonstrating the degree of compliance with the tenets set forth in the IPS.

I. Performance Measurement and Evaluation

- The individual and custom benchmarks that will be monitored for performance reporting and analysis of the Trust's portfolio are stated and described in the addenda to this IPS.
- It is expected that the respective asset classes of the Trust's diversified portfolio will outperform their respective benchmarks, net of fees and expenses, on a long term (market cycle) basis.

K. Supervision

- The Treasurer will meet with the investment manager(s) as frequently as semi-annually to monitor the performance of the funds and the investment manager(s) compliance with these guidelines. The Treasurer will receive and review portfolio management reports semi-annually.
- The Treasurer will review this Investment Policy Statement at least once a year to ensure that it remains appropriate and complete.
- The Treasurer has the option to review the management of funds to consider going out to bid periodically.

L. Legal References

- Massachusetts General Law Chapter 32B, Section 20
- Massachusetts General Law Chapter 203C, Section 1 through 11

I Kaven H. Summ I, Treat Town's OPEB Trust under my control in	asurer of the Town of accordance with thi	of Rowley have reviewed s IPS and any attached Ad	this IPS and will manage the Idendums.
Treasurer's Signature			
Kaven H Summit Treasurer's Printed Name			
9128/20 Date			
APPROVED BY BOARD OF SELECT	TMEN:		
Clifford Pierce, Chairman Joseph Perry Vice Chairman			
Deana Ziev, Clork Robert Snow			
David Petersen			
Date			

ADDENDUM #1 INVESTMENT PARAMETERS

The information contained herein shall dictate the long-term asset allocation targets as well as minimum and maximum parameters, when applicable, that will govern the management of the investable portion of the Trust. The methodology for determining specific security and investment strategy definitions is detailed in Addendum #2.

Category	Min	Target	Max
Equity	38%	48%	58%
Domestic Equity	19%	29%	39%
International Equity	9%	19%	29%
Balanced	0%	0%	10%
Fixed Income	22%	32%	42%
Domestic Bonds	16%	26%	36%
International Bonds	0%	6%	16%
Alternatives	10%	20%	30%
Liquid Alternatives	0%	16%	20%
Private Equity	0%	4%	10%
Real Estate	0%	0%	10%
8.74 E.g.			
Cash	0%	0%	10%
Total		100%	

hut 87	9128120		
Treasurer's Signature	Date		

ADDENDUM #2 ASSET ALLOCATION DEFINITIONS

Asset Class		gstar Category
	Allocation 85%+ Equity	Mid-Cap Blend
	Communications	Mid-Cap Growth
	Consumer Cyclical	Mid-Cap Value
	Consumer Defensive	Natural Resources
	Convertibles	Real Estate
Domastic Equity	Energy	Sector Fund
Domestic Equity	Financial	Small-Cap Blend
	Health	Small-Cap Growth
	Industrials	Small-Cap Value
	Large-Cap Blend	Technology
	Large-Cap Growth	Utilities
	Large-Cap Value	
	Emerging Markets	India
	Europe	Infrastructure
	Foreign Large-Cap Blend	Japan
	Foreign Large-Cap Growth	Latin America
International Equity	Foreign Large-Cap Value	Pacific/Asia
1 7	Foreign Small/Mid Blend	Pacific/Asia ex-Japan
	Foreign Small/Mid Growth	World Large Stock
	Foreign Small/Mid Value	World Small/Mid Stock
	Global Real Estate	World Shall Wild Stock
	Allocation 15% to 30% Equity	Retirement Income
	Allocation 30% to 50% Equity	Tactical Allocation
Balanced	Allocation 50% to 70% Equity	Target Date
	Allocation 70% to 85% Equity	World Allocation
	Bank Loans	Muni National Long-Term
	Convertibles	Muni National Short-Term
	High-Yield Bond	
	High-Yield Muni	Muni Single State
	Inflation Protected Bond	Muni Target Maturity Nontraditional Bond
	Intermediate Core Bond	
Domestic Bond	Intermediate Core-Plus Bond	Preferred Stock
		Short-Term Bond
	Intermediate Gov't Bond	Short-Term Gov't Bond
	Long-Term Bond	Stable Value
	Long-Term Gov't Bond	Ultrashort Bond
	Multisector Bond	Target Maturity
	Muni National Intermediate	
International Bond	Emerging Markets Bond	World Bond
	Emerging Markets Local Currency	
	Bear Market	Market Neutral
	Business Development Company	Multi-Alternative
	Commodities	Options Based
A 7.	Currency	Precious Metals
Alternatives	Direct Real Estate	Private Debt
	Hedge Funds	Private Equity
	Long/Short Credit	Structured Notes & Annuities
	Long/Short Equity	Trading/Tactical
	Managed Futures	

Treasurer's Signature

9/28/20

Date

ADDENDUM #3 PERFORMANCE REPORTING

Portfolio Level Comparitive Benchmarks

Policy Benchmarks

Risk Profile Benchmarks

Broad Asset Class	Benchmark Name	Percentage	Broad Asset Class	Benchmark Name	Percentage
Equity	MSCI ACWI IMI	48%	Equity	MSCI ACWI IMI	60%
Fixed Income	Bloomberg Barclays US Universal Bond	32%	Fixed Income	Bloomberg Barclays US Universal Bond	40%
Alternatives	HFRX Global Hedge Fund (USD)	20%	Alternatives		
Total		100%	Total		100%

Asset Class Level Comparitive Benchmarks

Asset Class	Benchmark Name	
Domestic Equity	MSCI USA IMI	
International Equity	MSCI ACWI ex USA IMI	
Domestic Bond	Bloomberg Barclays US Universal Bond	
International Bond	Bloomberg Barclays Global Aggregate Bond ex USD (Hedged)	
Alternatives	HFRX Global Hedge Fund (USD)	
Cash	US Treasury Bills	

Benchmark Name	Description		
MSCI ACWI IMI	captures large, mid, and small cap representation across Developed and Emerging Markets countries. The index covers approximately 99% of the global investable equity market.		
MSCI USA IMI	captures large, mid, and small cap representation of the United States. The index covers approximately 99% of the free float-adjusted US investable equity market.		
MSCI ACWI ex USA IMI	captures large, mid, and small representation across Developed (excluding the US) and Emerging Markets countries. The index covers approximately 99% of the global investable equity market outside of the United States.		
Bloomberg Barclays US Universal Bond	consists of income securities issued in US Dollars, including US government and investment grade debt, non-investment grade debt, asset-backed and mortgage-backed securities, Eurobonds, 144A securities and emerging market debt with maturities of at least one year.		
Bloomberg Barclays Global Aggregate Bond ex USD (Hedged)	a measure of global investment grade debt from local currency markets (excluding the US). This multi-currency benchmark includes treasury, government-related, corporate and securitized fixed-rate bonds from both developed and emerging markets issuers.		
HFRX Global Hedge Fund (USD)	is designed to be representative of the overall composition of the hedge fund universe. It is comprised of all eligible hedge fund strategies; including but not limited to convertible arbitrage, distressed securities, equity hedge, equity market neutral, event driven, macro, merger arbitrage, and relative value arbitrage. The strategies are asset weighted based on the distribution of assets in the hedge fund industry.		
US Treasury Bills	represents the monthly return equivalents of yield averages, which are not marked to market; this index is an average of the last three three-month Treasury Bill issues.		

Treasurer's Signature
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Date

Tab 7

Petty Cash Policy

Departmental petty cash is available for small purchases at times when it is not practical or efficient to make small purchases through the warrant process. Petty cash may be used to reimburse an individual for a purchase that was made using his/her personal funds. Upon presentation of receipts to support the expenditure, the individual will be reimbursed for the exact amount of the purchase. Petty cash funds may also be released to an individual in anticipation of a purchase. Documentation of the purchase must be made as soon as is practicable and the individual must return any excess cash along with the documentation.

Each department using Petty Cash shall maintain a register with the date, amount and purpose of the expenditure. Receipts shall be submitted to accounting for reimbursement at least quarterly, at which time the register and cash shall be reconciled to the balance.

It is the responsibility of the department head to disburse and reconcile Petty Cash. Each department's Petty Cash shall be reconciled by the Treasurer/Collector or his/her assistants annually as close to year end as possible.

The following departments currently have Petty Cash accounts: Conservation Commission, Fire Department, Inspection Department, Board of Health, Treasurer/Collector, Light Department, Water Department, Town Clerk, Police, Library, Board of Selectmen, and Council on Aging.